LAFCO

Santa Barbara Local Agency Formation Commission 105 East Anapamu Street ◆ Santa Barbara CA 93101 805/568-3391 ◆ FAX 805/568-2249 www.sblafco.org ◆ lafco@sblafco.org

January 7, 2016 (Agenda)

Local Agency Formation Commission 105 East Anapamu Street Santa Barbara CA 93101

LAFCO File 14-1: Summit View Homes Reorganization – Request for Addition Information

Dear Members of the Commission

RECOMMENDATION

- 1) Summit View Homes Reorganization LAFCO Application 14-1 (Continued from the December 10, 2015 Meeting with direction to staff to provide additional information). It is recommended that the Commission, after reviewing additional information, consider approval of proposal involving Annexation to the City of Lompoc and the Mission Hills Community Services District, and Detachment from County Service Area 32, the Santa Barbara County Fire Protection District and the Mosquito and Vector Management District of Santa Barbara County, and associated sphere of influence revisions (Summit View Homes), and consider adoption of a resolution that will take the following actions:
 - a) Find that the Commission's actions are within the scope of the Environmental Impact Report (EIR) (State Clearinghouse No. 2012071088) prepared by the lead agency City of Lompoc and available at LAFCO's Santa Barbara office and at www.sblafco.org and certified by the City on May 21, 2013, and that the Commission has reviewed and considered that EIR and the environmental effects of the Project as shown in the EIR prior to approving these actions.
 - b) Approve the proposal, known as the Summit View Homes Reorganization: Annexation to the City of Lompoc and the Mission Hills Community Services District, and Detachment from the Santa Barbara County Fire Protection District and the Mosquito and Vector Management District of Santa Barbara County, and associated sphere of influence revisions, subject to the following terms and conditions:

Local Agency Formation Commission January 7, 2016 (Agenda) Page Two

- i. That the proposal boundaries be amended to include of Harris Grade Road from the intersection of Harris Grade Road, northwesterly to and including the intersection of Harris Grade Road and Onstott Road.
- ii. That the proposal boundaries be amended to include Purisima Road from the intersection of Harris Grade Road and Purisima Road, easterly up to a point approximately 600 feet east of the intersection of Encanto Street and Purisima Road, to a point that aligns approximately with the easterly City limit of the south side of Purisima Road.
- iii. That the proposal be amended to detach the reorganization territory from County Service Area No 32.
- iv. The territory shall be liable for existing bonded indebtedness of the City of Lompoc and the Mission Hills Community Services District.
- v. The territory shall be liable for any existing or authorized taxes, charges, fees or assessments comparable to properties presently within the City of Lompoc and the Mission Hills Community Services District.
- c) Find the subject territory is uninhabited, all affected landowners have given written consent and the annexing agency has given written consent to the waiver of conducting authority proceedings.
- d) Waive conducting authority proceedings and direct Staff to file a California Environmental Quality Act (CEQA) Notice of Determination.

DISCUSSION

At the December 10, 2015 Commission meeting, before considering approval of the Summit View Homes Reorganization, Commissioners Farr and Aceves requested the following to be distributed to the Commission. These items and the Summit View Homes Resolution of Approval, to be placed on the Consent Agenda Calendar:

1) A final map and legal description (Exhibit A);

Local Agency Formation Commission January 7, 2016 (Agenda) Page Three

- 2) Documentation that the Mission Hills Community Services District has requested and agreed to annexation of the Summit View Homes Project, within their Sphere of Influence (Exhibit B);
- 3) A copy of the "can and will serve" letter from the Mission Hills Community Services District that specifies the amount of water that the project is estimated to need and that the district has the capacity to serve the project (Exhibit C); and
- 4) A copy of the Summit View Homes Financial Impact Analysis, City of Lompoc (Exhibit D); and

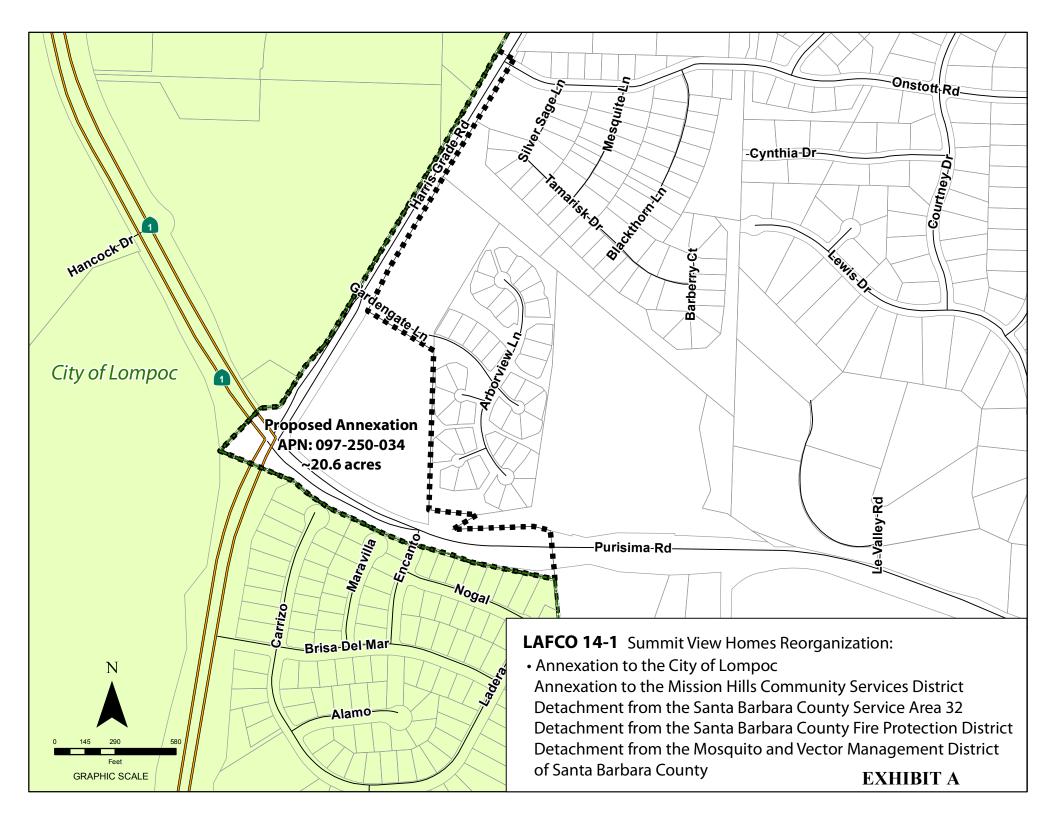
These items to be placed on the January 7th Consent Calendar Agenda.

EXHIBITS.

Exhibit A	Final map and Legal description (depiction, final maps and legal descriptions in
	LAFCO File 14-1)
Exhibit B	Mission Hills CSD Agreement to Serve
Exhibit C	Can and Will Serve Letter (Updated)
Exhibit D	Summit View Homes Financial Impact Analysis, City of Lompoc
Exhibit E	Proposed Resolution Approving the Reorganization

Sincerely,

PAUL HOOD Executive Officer



ANNEXATION AGREEMENT BETWEEN THE CITY OF LOMPOC AND THE MISSION HILLS COMMUNITY SERVICES DISTRICT

This Agreement is made on OS/18/2000	2000,	by and	between the
Mission Hills Community Services District, hereinafter referred to	o as "DIST	RICT"	and the City
of Lompoc, hereinafter referred to as "CITY", jointly referred to	as "Partie	s".	

RECITALS

WHEREAS, the DISTRICT is a Community Services DISTRICT which was formed in 1979 to provide essential utility services to residents and properties within its geographical boundaries; and

WHEREAS, the CITY is a general law CITY incorporated in 1888 and provides local municipal services to residents and properties within its geographical boundaries; and

WHEREAS, the purposes of this Agreement between the DISTRICT and the CITY are to:

- 1. Implement an understanding between the respective parties agreeing to mutually defined service areas for providing water and sewer services;
- 2. Prevent unnecessary duplication of services and facilities if development occurs;
- 3. Remove and avoid issues of potential contention between both agencies; and
- 4. Prevent confusion and inconvenience to landowners and residents that may occur if questions of respective service areas are not resolved; and

WHEREAS, attached hereto as Exhibit "A" and incorporated herein by this reference is a map showing a portion of DISTRICT's and CITY's respective Spheres of Influence and geographical boundaries at the time of execution of this Agreement. The triangular area within DISTRICT's Sphere of Influence bounded by Lompoc Casmalia Road to the west, Harris Grade Road to the east, and DISTRICT's Sphere of Influence boundary to the north, shall constitute the defined service area (hereinafter the "Defined Service Area"), and, exclusive of the property already within DISTRICT's geographical boundaries, is the subject of this Agreement. The Defined Service Area is also shown in Exhibit "A"; and

WHEREAS, DISTRICT has constructed infrastructure and facilities to provide sewer and water services to the Defined Service Area; and

WHEREAS, under the current Santa Barbara County zoning designation DISTRICT has the necessary capacity to provide sewer and water services to the Defined Service Area; and

WHEREAS, the CITY has been asked by the property owners to annex certain properties which are within the Defined Service Area and are currently within the DISTRICT's geographical boundaries and/or Sphere of Influence; and

WHEREAS, CITY and DISTRICT concur that the DISTRICT is the logical provider of sewer and water services to the Defined Service Area and that CITY and DISTRICT will proceed contemporaneously with the requested annexation; and

WHEREAS, by this Agreement the parties intend to set forth their respective duties, rights and obligations with regard to annexation of and services to be provided to properties within the Defined Service Area.

NOW, THEREFORE, in consideration of the mutual obligations set forth herein, the DISTRICT and CITY agree as follows:

- 1. <u>Recitals Incorporated</u> The above recitals are true and correct and incorporated herein by this reference.
- 2. Application The parties are prepared to apply contemporaneously to the Santa Barbara Local Agency Commission, (LAFCO), for annexation of the Defined Service Area into each respective party's boundaries and shall receive all necessary approvals for such annexation on terms and conditions generally acceptable to both parties which acceptance shall not be unreasonably withheld.
- 3. <u>Pre-Zoning</u> CITY shall pre-zone the Defined Service Area primarily for residential and limited neighborhood commercial use. The CITY proposes to zone the Defined Service Area at a residential density no greater than the current Santa Barbara County zoning designation of DR-4.6.
- 4. <u>Mapped Boundaries</u> Attached hereto and incorporated herein by reference are "Exhibit B" showing the DISTRICT's Sphere of Influence at the time of execution of this Agreement and "Exhibit C" showing the CITY's Sphere of Influence at the time of execution of this Agreement.
- Mater/Sewer Services The DISTRICT shall have sole jurisdiction over the provision of water and sewer services to the Defined Service Area and shall be entitled to all fees and charges associated therewith, including but not limited to connection fees and charges, service fees and charges, availability fees and charges, and basic monthly water and sewer fees and charges. Notwithstanding the foregoing, the parties agree that the CITY may, in its sole discretion, require developer participation in a zero impact toilet retrofit rebate program so as to benefit present and futureDISTRICT customers.

- 6. Other Municipal Services Nothing in this Agreement shall limit the CITY's ability to provide for other municipal services, including but not limited to fire and police protection, street construction and maintenance, and solid waste services within the Defined Service Area.
- 7. <u>District Ordinances</u>, <u>Resolutions</u>, <u>Rules and Regulations</u> All properties within the Defined Service Area shall be subject to applicable DISTRICT water/sewer ordinances, resolutions, rules, and regulations. The CITY shall be notified in writing in advance of any changes in applicable DISTRICT ordinances, resolutions, rules, and regulations.
- 8. <u>Notification of Requests for Annexation</u> Either party shall promptly notify the other party whenever any property owner within the Defined Service Area requests annexation of such property.
- 9. <u>Land Use Development Decisions</u> Nothing in this Agreement shall be deemed to imply in any respect that any particular land or lands within the CITY or the DISTRICT or their respective Spheres of Influence shall be permitted to develop to a use other than currently exists.
- 10. <u>Development Approval</u> Water and sewer service components of development or improvement plans for all projects within the defined service area shall be submitted to the DISTRICT for review and approval prior to final approval by the CITY Planning Commission, and shall be subject to all applicable DISTRICT ordinances, rules, regulations, and resolutions.
- 11. Water Quality The DISTRICT will not approve any development which has wastewater that would hinder the DISTRICT's compliance with the DISTRICT's Regional Water Quality Control Board discharge permit. The DISTRICT may at its discretion continue to enforce appropriate DISTRICT ordinances to prohibit any self-regenerating water softeners or water treatment units that discharge a brine solution into the DISTRICT's wastewater collection system. The DISTRICT shall require that appropriate wastewater discharge prohibitions are included in each development in the Defined Service Area before granting development approval.
- 12. Water Rights The CITY will neither drill nor operate a water well north of the Lompoc Casmalia Road and Purisima Road, nor contract for water services with anyone other than the DISTRICT in the Defined Service Area, unless the DISTRICT approves an exception. The DISTRICT will retain all water rights and claims to water rights within its Sphere of Influence.

Indemnity - The CITY agrees that it shall indemnify, defend, protect and hold the DISTRICT, its employees, agents, officers, and directors harmless from and against any claims, actions, suits, proceedings, judgments, losses, costs, liabilities (including, without limitation, sums paid in settlement of claims), deficiencies, fines, penalties, or expenses (including, without limitation, reasonable attorneys', experts' and consultants' fees, investigation and laboratory fees, court costs and litigation expenses) caused by acts or omissions of the CITY arising out of its obligations under this Agreement, and all services provided by CITY to the Defined Service Area, and/or the negligence or willful misconduct of CITY, its employees, agents, and officers.

DISTRICT agrees that it shall indemnify, defend, protect and hold the CITY, its employees, agents, officers, and officials harmless from and against any claims, actions, suits, proceedings, judgments, losses, costs, liabilities (including, without limitation, sums paid in settlement of claims), deficiencies, fines, penalties, or expenses (including, without limitation, reasonable attorneys', experts' and consultants' fees, investigation and laboratory fees, court costs and litigation expenses) caused by acts or omissions of the DISTRICT arising out of its obligations under this Agreement, any and all services provided by DISTRICT to the Defined Service Area, and/or the negligence or willful misconduct of DISTRICT, its employees, agents, and officers.

- 14. No Merger Contemplated This Agreement is not intended and should not be construed to be an initial step toward a merger or consolidation of CITY and DISTRICT.
- 15. No Waiver Implied The waiver of any breach by either party of any provision of the Agreement shall not constitute a continuing waiver or a waiver of any subsequent breach of this Agreement.
- 16. <u>Assignment Prohibited</u> This Agreement is specifically not assignable to any person or entity. Any assignment or attempt to assign is void and is a material breach of this Agreement unless agreed to in writing by both parties.
- 17. <u>Binding on Successors</u> This Agreement shall be binding on and shall inure to the benefit of the heirs, executors, administrators, and successors in interest of the parties hereto, but nothing in this section shall be construed as a consent to any assignment of this Agreement or assignment of any interest in this Agreement.
- 18. <u>Attorneys' Fees</u> In the event of any controversy, claim, or dispute between the parties hereto arising out of or relating to this Agreement or the breach thereof, the prevailing party shall be entitled, in addition to other such relief as may be granted, to a reasonable sum as and for attorneys' fees and costs.

19. <u>Notices</u> - Except as otherwise expressly provided by law, any and all notices or other communications required or permitted by this Agreement or by law to be served on or given to either party to this Agreement shall be in writing and shall be deemed fully served and given when personally delivered or, in lieu of such personal service, when deposited in the United States Postal Service, first-class postage prepaid, to the following address for each respective party:

DISTRICT:

Mission Hills Community Services District

Attn:DISTRICT Manager

1550 East Burton Mesa Boulevard

Lompoc, CA 93436

CITY:

City of Lompoc

Attention: City Administrator

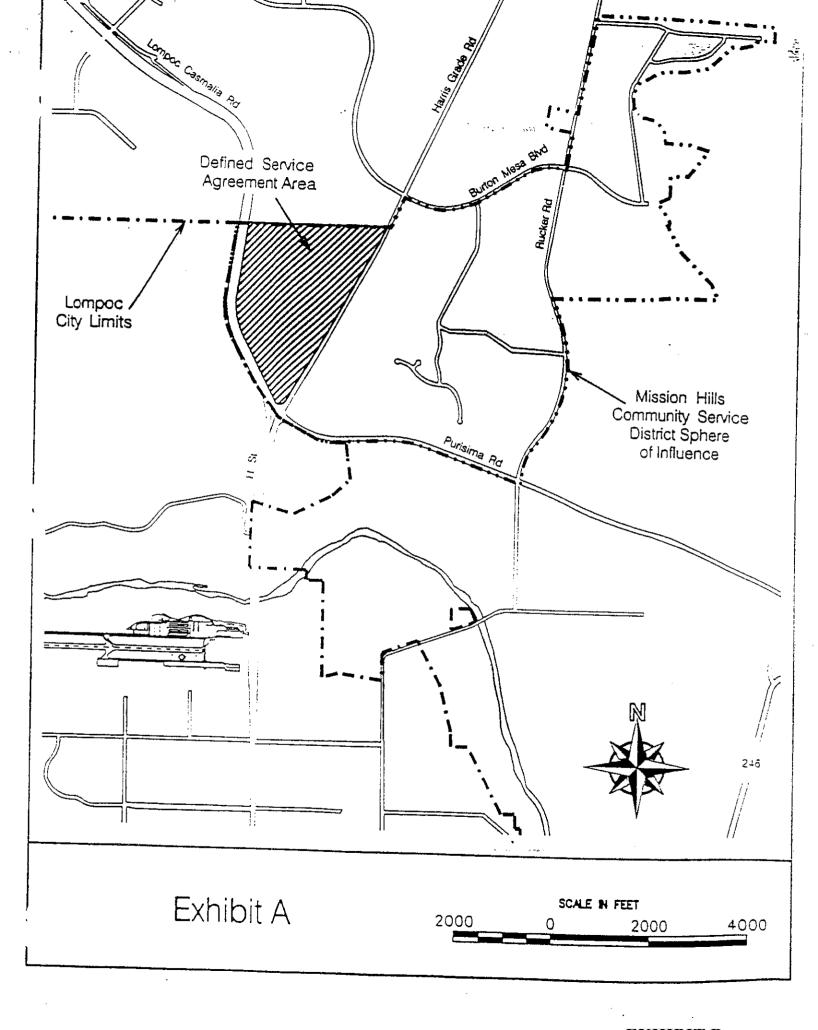
100 Civic Center Plaza Lompoc, CA 93436

- 20. <u>Severability</u> Should any provision of this Agreement be held by a court of competent jurisdiction or by a legislative or rule making act to be either invalid, void or unenforceable, the remaining provisions of this Agreement shall remain in full force and effect, unimpaired by the holding, legislation or rule.
- 21. <u>Sole Agreement</u> This Agreement constitutes the sole and entire agreement between the parties with respect to the subject matter hereof. This Agreement correctly sets forth the obligations of the parties hereto to each other as of the date of this Agreement. All agreements or representations respecting the subject matter of this Agreement not expressly set forth or referred to in this Agreement are null and void.
- 22. <u>Time of Essence</u> Time is expressly declared to be of the essence in this Agreement. The parties agree that in the event that California statutes conflict with this Agreement, the statutes shall prevail over the provisions of the Agreement.
- 23. <u>Authority</u> The parties hereby represent that the individuals executing this Agreement are expressly authorized to do so on and in behalf of the parties.
- 24. <u>Legal Review</u> The parties agree that each has had an opportunity to have their counsel review this Agreement and that any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in the interpretation of this Agreement or any amendments or exhibits thereto. The captions of the sections are for convenience and reference only, and are not intended to be construed to define or limit the provisions to which they relate.

- 25. <u>Notification</u> Amendments to this Agreement shall be in writing and shall be made only with the mutual written consent of all of the parties to this Agreement.
- 26. <u>Copy to LAFCO</u> A copy of this executed Agreement shall be sent to the Santa Barbara Local Agency Formation Commission.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first above written.

CITY OF LOMPOC, a California Municipal	
Corporation //	\sim \wedge
By: Mayor	ATTEST AME Sher
Date: 5/16/00	APPROVED AS TO FORM
	By Clau Dollarh City Attorney
MISSION HILLS COMMUNITY SERVICES DI a California Community Services DISTRICT	STRICT,
By: Lushey Formosa President, Board of Directors	ATTEST Polocea Steely Secretary of the Board
Date: 5-18-00	APPROVED AS TO FORM
	By: District Coursel



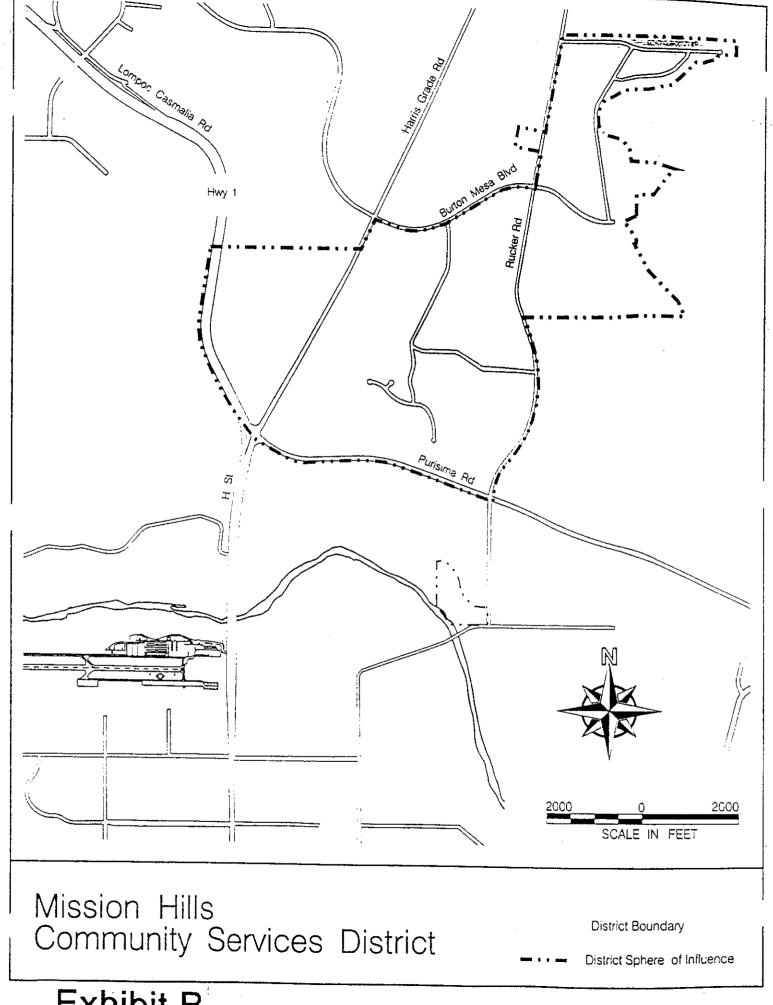
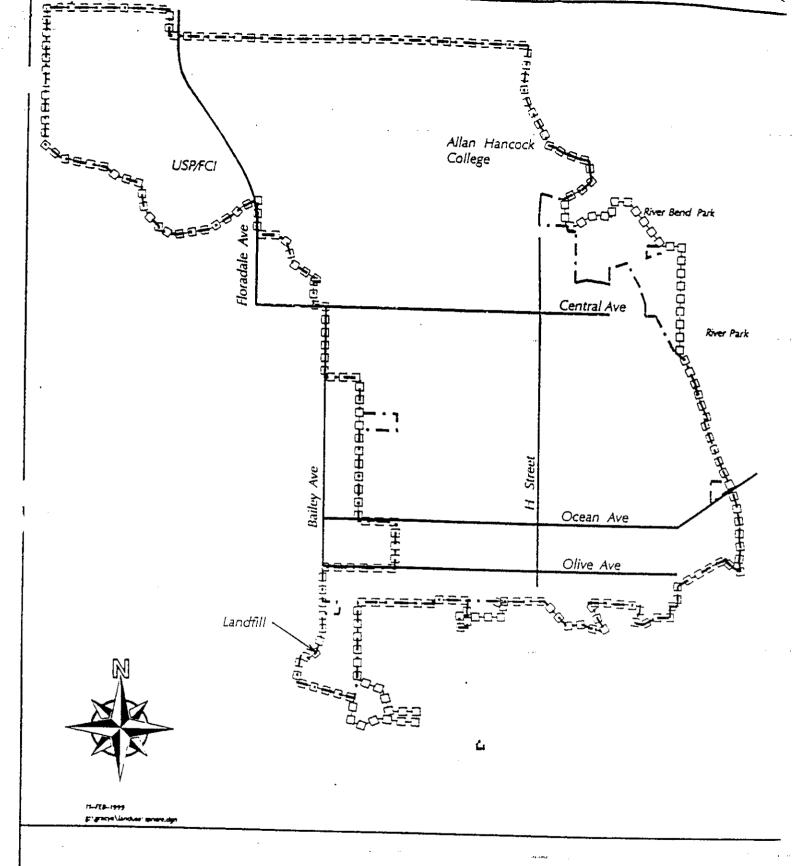


Exhibit B

EXHIBIT B



City of Lompoc Sphere of Influence Adopted February 4, 1999

Exhibit C

Sphere of Influence

City Limits

Mission Hills Community Services District

1550 E Burton Mesa Blvd., Lompoc CA 93436-2100 Telephone: (805) 733-4366 - Fax: (805) 733-4188

James MacKenzie-President Danny Hayes-Vice President Tim Naughton-Finance Officer Walter Fasold-Vice Finance Officer Bruce Nix-Director

December 18, 2015



To: City Engineer, City of Lompoc

100 Civic Center Plaza Lompoc, CA 93436-8001

Subject: Summit View Homes Project, Tract Map LOM 594

Dear Mr. McCune:

After reviewing the memo from Stantec dated December 17, 2015 (file number 2064020053) discussing the Water Demand for the subject tract, the Mission Hills Community Services District wishes to advise you that it can and will provide water and waste water services. This statement is subject to ordinances, resolutions, policies, rules, and regulations of the District and the requirements of law.

The District specifically reserves the right to change, alter, amend, supplement, add to or repeal any and all of its ordinances, resolutions, policies, rules, and regulations from time to time, including but not limited to design standards, connection fees, service fees and service rules. Although we have no reason to anticipate doing so at this time, the District has the authority to adopt a moratorium, or system rationing of water and waste water services, which could affect our ability to serve the subject tract.

This letter will expire in one year from the date hereof, unless construction of the residential tract has begun at that time.

Sincerely.

Michael W. Riley General Manager

Mission Hills Community Services District

805-733-4366





To:

Mike Riley

From:

Geremy Salts

Mission Hills CSD

Stantec Consulting Ltd.

File:

2064020053

Date:

December 17, 2015

Reference:

Water Demand for Tentative Tract LOM 594

Water demand for the subject project was reported in the project EIR by Rincon Consultants to be 189 gallons per person per day based on the 2007 Santa Barbara Countywide Integrated Regional Water Management Plan.

The Fiscal Analysis prepared by Stanley R. Hoffman Associates reports that the 44 unit project is expected to have a population of 127 persons at buildout based on 2.88 persons per household per the City of Lompoc General Plan.

Based on the above information, the expected annual water demand for the project will be:

26.9 acre-feet per year

Please feel free to contact our office if you have any questions regarding this memo.

Stantec Consulting Ltd.

Geremy Salts Principal

Phone: (805) 963-9538 x.340

Cry G. Sotts

Fax: (805) 966-9801

Geremy.Salts@stantec.com

C.

Summit View Homes Fiscal Impact Analysis City of Lompoc

Prepared for:

City of Lompoc
Planning Department
100 Civic Center Plaza
Lompoc, California 93438
Attn: Patrick Wiemiller, City Administrator
805-875-8203

June 19, 2014

SRHA Job #1241



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EXECUTIVE SUMMARY

This report presents an update to the February 1, 2013 Summit View Homes Fiscal Impact Analysis

prepared by Stanley R. Hoffman Associates and approved by Lompoc City Council. This updated

report reflects the most current budget information from the City of Lompoc, and updated housing

value estimates from the developer, West Coast Housing Partners, LLC.

Fiscal impacts are projected for the Summit View Homes Vesting Tentative Map (LOM 594) to the

City of Lompoc upon annexation of the area to the City. The City of Lompoc is located in the

western portion of Santa Barbara County along Highway 1, approximately 15 miles west of Highway

101 and eight miles east of the Pacific Ocean, as shown in Figure 1. The Summit View Homes

project site is located in the unincorporated area of Santa Barbara County, north of Lompoc on a

parcel contiguous to the City's Urban Limit Line (ULL) and Sphere of Influence.

The project site (referred to as Expansion Area D – Wye Residential Area) has been identified for

possible annexation as part of the City of Lompoc 2030 General Plan. And, in anticipation of the

possible annexation of additional properties, the City has proposed the adoption of Policy 4.6, which

states that the City shall not approve an annexation unless it can demonstrate "that the annexation

proposal would result in a positive relationship between city facility and service costs and the

revenues generated subsequent to annexation".

Fiscal impacts of the Summit View Homes project are projected for day one of annexation without

any development on the project site and for buildout of the project's residential units, parks and open

space. Based on information from the City, public road segments that border the project on Purisima

Road and Harris Grade Road will be annexed along with the project. These off-site public roads are

assumed to be maintained by the City. Recurring fiscal impacts are projected for the City's General

Fund and the City Special Gas Tax Fund in constant 2014 dollars, with no adjustment for future

inflation.

Project Description

The Summit View Homes project includes about 10.05 acres and is proposed for development of 44

residential units and natural open space after buildout. Homes are planned to range in size from

1,870 square feet to 2,860 square feet. Population is estimated at 127 after buildout based on the

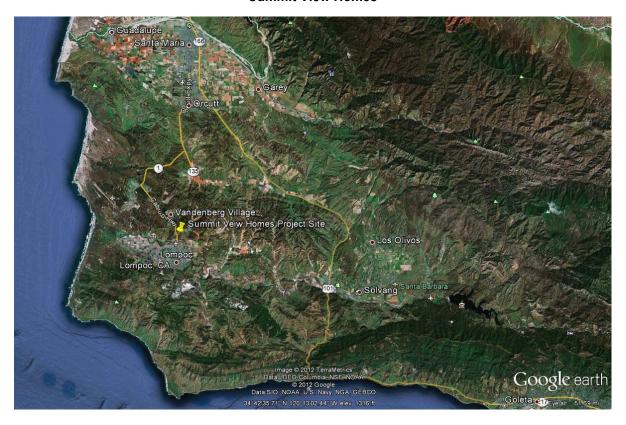
assumption of 2.88 persons per household from the City's General Plan Update.

Stanley R. Hoffman Associates, Inc. June 19, 2014

Summit View Homes Fiscal Impact Analysis City of Lompoc

iii

Figure 1
Regional Location
Summit View Homes



Projected Fiscal Impacts to City General Fund

Panel A of Table 1 summarizes the projected annual fiscal impacts to the City General Fund and the projected annual recurring revenues to the City Gas Tax Fund for the Summit View Homes project are presented in Panel B of Table 1.

Day One. As shown in Panel A of Table 1, projected recurring revenues of \$2,030 are projected to the City General Fund upon Day One of the annexation of the Summit View Homes vacant project site with no project related improvements. The projected revenues upon annexation include property tax. The City becomes responsible for maintenance of the segments of Purisima Road and Harris Grade Road bordering the project upon annexation. Based on discussion with the Assistant Public Works Director/City Engineer, road maintenance costs would be minimal until development occurs on the project site.

Table 1
Summary of Projected Recurring Fiscal Impacts ¹
Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

Category	Day One ²	Buildout	
A. General Fund			
Recurring Revenues	\$2,030	\$91,320	
Recurring Costs	<u>0</u>	<u>86,200</u>	
Net Recurring Surplus	\$2,030	\$5,120	
Revenue/Cost Ratio	n/a	1.06	
B. City Special Gas Tax Fund			
Recurring State gasoline tax	\$0	\$190	

Note: 1. Projecting recurring impacts are rounded to the nearest tenth.

2. Day One assumes the project is annexed into the City before any development occurs on the project site. Property tax revenues are projected based on the existing land valuation of the project site upon annexation. Based on discussion with City pubic works' staff, street maintenance costs are minimal on Day One of annexation.

Source: Stanley R. Hoffman Associates, Inc.

Buildout. A recurring surplus of about \$5,120 is projected to the City General Fund after buildout of the entire Summit View Homes land uses. This projected surplus after buildout is based on recurring revenues of \$91,320 and recurring costs of \$86,200, at a revenue-to-cost ratio of 1.06.

Property tax, property tax in lieu of vehicle license fees, administrative service charges and transfers from other funds represent about eighty percent of the total projected recurring revenues for the project after buildout. On the cost side, police protection, street maintenance, fire protection and general government account for about eighty percent of the projected recurring costs to the General Fund after buildout.

Projected State Gasoline Tax to City Special Gas Tax Fund

As shown in Panel B of Table 1, recurring state gasoline taxes are projected at \$190 for the Summit View Homes project after buildout. The state gasoline revenues projected for the Special Gas Tax Fund are net of the projected transfers to the City General Fund from the Special Gas Tax Fund.

CHAPTER 1
INTRODUCTION

This report presents the fiscal impact analysis of the proposed Summit View Homes Vesting

Tentative Map (LOM 594), a proposed residential project located north of the City of Lompoc in the

County of Santa Barbara. Fiscal impacts are projected assuming annexation of the project to the

City.

The project site (referred to as Expansion Area D – Wye Residential Area) has been identified for

possible annexation as part of the City of Lompoc 2030 General Plan. And, in anticipation of the

possible annexation of additional properties, the City has proposed the adoption of Policy 4.6, which

states that the City shall not approve an annexation unless it can demonstrate "that the annexation

proposal would result in a positive relationship between city facility and service costs and the

revenues generated subsequent to annexation".

1.1 Introduction

Although the Summit View Homes property is currently located within the unincorporated area of

Santa Barbara County, it is located within the sphere of influence planning area of the City of

Lompoc, as defined in the City's General Plan. The project site is located at the northeast corner of

the intersection of Harris Grade Road and Purisima Road, as shown in Figure 1-1.

Recurring fiscal impacts are projected to the City for the provision of municipal services such as

police protection, fire protection, public works maintenance, building and safety, planning,

community services and general government services to the Summit View Homes project. Recurring

revenues and costs are projected to the City's General Fund and recurring State gasoline tax is

projected to the City's Special Gas Tax Fund.

After annexation, Santa Barbara County will continue to provide Countywide services, which are

provided to all residents of the County, whether they live in cities or in unincorporated areas. The

projected fiscal impacts to the County for provision of these countywide services upon annexation

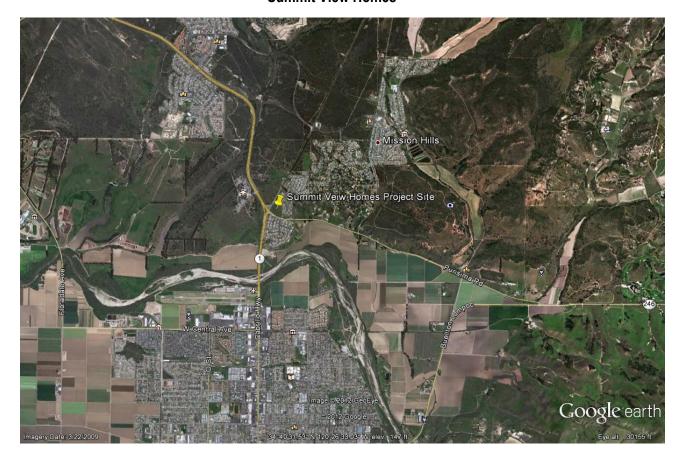
are not projected as part of this analysis.

1.2 Approach

The fiscal analysis is based on data and assumptions from the following sources:

• Budget data is from the City of Lompoc, Biennial Budget Fiscal Years 2013-2015.

Figure 1-1
Vicinity Location
Summit View Homes



- Revenue and cost factors are based on the City Budget revenues and expenditures and the January 1, 2014 City population estimate from the California Department of Finance (DOF) *E-5 Population and Housing Estimates for Cities, Counties and the State, January* 1, 2011-2014, May 2014.
- The City employment estimate is based on the Santa Barbara County Association of Governments (SBCAG), *Regional Growth Forecast*, 2010-2040, Adopted December 2012.
- Project land uses, valuation and infrastructure improvement information are from the project developer, West Coast Housing Partners, LLC.
- Existing valuation is based on the 2013-2014 Secured Tax Statement for the assessor parcel number (APN) for the project site from the County of Santa Barbara Assessor website.
- Tax Rate Area information is from the Santa Barbara County Auditor Controller website.
- Cost and revenue factors are projected in constant 2014 dollars, with no adjustment for possible future inflation

1.3 Organization of the Report

Chapter 2 presents the land uses, population, assessed valuation and off-site taxable sales for the proposed Summit View Homes project. Projected recurring fiscal impacts to the City General Fund and the recurring revenues to the City Special Gas Tax Fund for the Summit View Homes project are described in Chapter 3. Chapter 4 discusses the revenue and cost assumptions used for the fiscal analysis. Appendix A includes the supporting market tables for the development description. Supporting tables for the fiscal assumptions are contained in Appendix B. Appendix C lists the project contacts and references used in the preparation of this study.

EXHIBIT D

CHAPTER 2
DEVELOPMENT DESCRIPTION

This chapter provides the project description for the proposed Summit View Homes development.

The proposed land use information is presented for the project after buildout.

2.1 Project Site

The Summit View Homes project site is located at the northeast corner of the intersection of Harris

Grade Road and Purisima Road. The Burton Ranch Project is approved for 476 homes west of the

Summit View Homes project site. The project site is bordered by Garden Gate Lane to the north,

Harris Grade Road to the west, existing residential development to the south and east and Purisima

Road to the south. As shown in Figure 2-1, the entrance to the Summit View Homes project is from

Garden Gate Lane on the northern boundary of the project site. An existing emergency access road

off Purisima Road at the southeast corner of the project site will be improved to serve the project and

will be privately maintained.

2.2 Proposed Land Uses

As shown in Panel A of Table 2-1, the proposed Summit View Homes project includes 10.05 acres

of residential lots, open space and private streets.

Units and Population

As shown in Panel B of Table 1, the project proposes 44 residential units on 7.04 acres with three

product types: 1) 16 Plan 1 units averaging 1,870 square feet, 2) 12 Plan 2 units averaging 2,400

square feet, and 3) 16 Plan 3 units averaging 2,860 square feet. Population is estimated at 127 after

buildout based on the City's General Plan Update average household size of 2.88.

Open Space

The proposed Summit View Homes project includes open space lots totaling 0.77 acres. One of the

lots would serve as a detention basin at the southwest corner of the project. A privately maintained

park is planned for the northeast corner of the project.

Off-Site Roads and Drainage

The proposed project includes 2.24 acres of on-site privately maintained streets. Based on

information from the City and the project engineer, public road segments that border the project on

Purisima Road and Harris Grade Road will be annexed along with the project. These off-site public

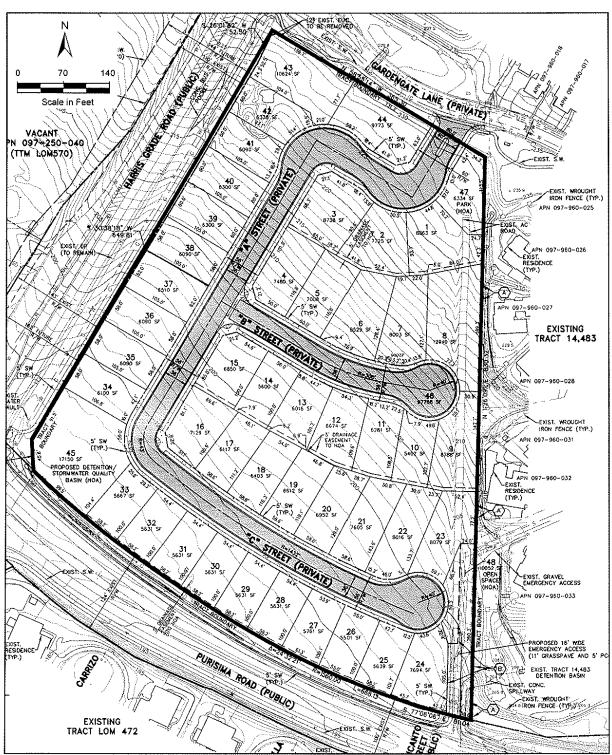
roads are assumed to be maintained by the City.

Stanley R. Hoffman Associates, Inc. June 19, 2014

Summit View Homes Fiscal Impact Analysis City of Lompoc

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Figure 2-1 Vesting Tentative Map Summit View Homes



Drawing Source: Penfield & Smith, July 2012.

Table 2-1 Development Description After Buildout Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

Category	Amount	
A DDG 1507 AGD50		
A. PROJECT ACRES	7.04	
Residential Lot Acres	7.04	
Open Space Acres	0.77	
Private Street Acres 1	<u>2.24</u>	
Total Project Acres	10.05	
B. UNITS AND POPULATION		
Plan 1 (average 1,870 square feet)	16	
Plan 2 (average 2,400 square feet)	12	
Plan 3 (average 2,860 square feet)	<u>16</u>	
Total Residential Units	44	
Population (@ 2.88 per unit) 2	127	
C. OFF-SITE ROAD WIDENING AND DRAINAGE IMPROVEMENTS 3		
Road Widening Lineal Feet		
Purisima Road	822	
Harris Grade Road	713	
Total Road Lineal Feet	1,535	
Road Widening Lineal Miles		
Purisima Road	0.16	
Harris Grade Road	0.14 0.14	
Total Lineal Miles	0.30	
Total Lane Miles (@ 4 Lanes)	1.20	

Note: 1. Street acres include internal streets that will be maintained through a homeowners association.

- 2. Population for the Summit View Homes project is projected at the City average of 2.88 per unit, based on the City's General Plan Update.
- Off-site road and drainage improvements to Purisima Road and Harris Grade Road along the the perimeter of the project site are assumed to be maintained by the City upon annexation of the project to the City.

Sources: Stanley R. Hoffman Associates, Inc.

West Coast Housing Partners, LLC

Penfield & Smith, Inc.

As shown in Panel C of Table 2-1, the road segments bordering the project total an estimated 1,535 lineal feet (about 0.30 lineal miles). Based on discussion with the City Assistant Public Works Director/City Engineer, the existing road segments bordering the project site average 4 lanes, resulting in an estimated 1.20 lane miles.

2.3 Assessed Valuation and Property Tax

Based on discussion with the City Finance Director, when preparing previous fiscal analyses for the

City and recent annexations, the City General Fund will receive only the current allocation to the

County Fire Department upon annexation of the Summit View Homes project. The City General

Fund will not receive any allocation from the County General Fund. As shown in Appendix Table

B-3, the City will receive 14.06 percent of the basic one percent property tax levy upon annexation of

Summit View Homes.

Day One

As shown in Panel A of Table 2-2, upon day one of the annexation of the Summit View Homes

vacant project site, the City will receive an estimated \$2,030 of property tax. The projected property

tax is based on the project site's Fiscal Year 2013-2014 assessed valuation of \$1,443,132, as shown

in Table 2-3, and the City receiving 14.06 percent of the basic one percent property tax levy of

\$14,431.

Buildout

As shown in Panel B of Table 2-2, total new residential valuation is estimated at \$17,160,000 after

buildout of the proposed 44 units. Based on the prices by product type provided by the developer in

Appendix Table A-1, the 2014 estimated average value per unit is \$390,000.

After buildout of the proposed project, recurring property tax to the City General Fund is projected at

\$24,130. This projection is based on the estimated total valuation of \$17,160,000 for the project and

the City receiving 14.06 percent of the basic one percent property tax levy of \$171,600.

2.4 Off-Site Sales and Use Tax

The Summit View Homes project will generate taxable sales from purchases made by future

residents of the project within the City of Lompoc. The City receives one percent of the taxable sales

of most goods occurring within City limits. In addition to sales tax revenue, the City receives

revenues from use tax, estimated at 13.4 percent of sales tax. As shown in Table 2-4, annual sales

and use tax is projected at about \$7,800 from the estimated residential retail purchasing power of the

future Summit View Homes residents after buildout.

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Summit View Homes Fiscal Impact Analysis City of Lompoc

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Table 2-2 Assessed Valuation and Projected Property Tax Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

Category		Buildout Amount
A. PROJECTED PROPERTY TAX TO THE CITY ON DAY ONE O	F ANNEX	ATION
Valuation upon Annexation ¹		\$1,443,132
Basic 1% Property Tax Levy	times	1%
One Percent Property Tax	equals	\$14,431
City of Lompoc Property Tax Allocation upon Annexation of Project	times	14.06%
	equals	
Projected Property Tax to City General Fund		\$2,030
B. PROJECTED PROPERTY TAX TO THE CITY AFTER BUILDO	UT	
New Residential Units		44
Average Value per Unit ²	times	\$390,000
Valuation after Buildout	equals	\$17,160,000
Basic 1% Property Tax Levy	times	1%
	equals	
One Percent Property Tax	times	\$171,600
City of Lompoc Property Tax Allocation upon Annexation of Project	eguals	14.06%
Projected Property Tax to City General Fund	7	\$24,130

Note: 1. Existing valuation is presented in Table 2-3.

2. New valuation for the Summit View Homes is projected at an average value of \$390,000 per unit, based information provided by the project applicant, as shown in Appendix Table A-1.

Sources: Stanley R. Hoffman Associates, Inc.
West Coast Housing Partners, LLC
Penfield & Smith, Inc.

Table 2-3 Estimated Existing Assessed Valuation Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

Parcel Number	Total Assessed Valuation	Tax Rate Area
097-250-034	\$1,443,132	72-040

Sources: Stanley R. Hoffman Associates, Inc.

Santa Barbara County Assessor, 2013-2014 Secured Tax Statement

Table 2-4
Estimated Annual Off-Site Sales and Use Tax by Project Residents After Buildout
Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

Category	Buildout Amount
Estimated New Residential Valuation	\$17,160,000
© 25% of Valuation	\$4,290,000
Estimated Annual Household Retail Taxable Purchases Purchases @ 32% of Household Income	\$1,372,800
<u>Estimated Annual Off-site Taxable Sales Captured</u>© 50% of Total Household Retail Purchases	\$686,400
Estimated Annual Off-Site Sales and Use Tax ¹ Sales Tax @ 1.0% of Taxable Sales Use Tax @ 13.4% of Sales Tax Estimated Annual Off-Site Sales and Use Tax	\$6,900 <u>\$900</u> \$7,800

Note: 1. Estimated annual off-site sales and use tax is rounded to the nearest 100.

Source: Stanley R. Hoffman Associates Inc.

Off-site retail sales and use tax from taxable purchases made by future Summit View Homes residents is projected based on the resident's estimated household income and estimated taxable retail purchases made in the City. The retail taxable household purchase estimate is based on the following assumptions:

- Household income is estimated at 25 percent of average housing value.
- The fiscal analysis estimates the Summit View Homes residents will generate total taxable retail purchases at 32 percent of household income based on U. S. Bureau of Labor Statistics, *Consumer Expenditure Survey* data.
- The fiscal analysis assumes the City could capture an estimated 50 percent of the total taxable retail purchases made by the residents of the Summit View Homes project. At the 50 percent capture, taxable retail purchases are estimated at about \$5,400 per capita for the project. As shown in Appendix Table A-2, data from the State Board of Equalization for 2012 estimated the average taxable sales for Lompoc at \$6,984 per capita.
- Appendix Table A-2 also presents retail taxable sales generated by the cities surrounding Lompoc in 2012. Per capita retail taxable sales in Lompoc represented about 67 percent of the total retail per capita taxable sales of the other surrounding cities, including Lompoc.

CHAPTER 3
FISCAL IMPACTS

This chapter describes the fiscal analysis of the Summit View Homes. Fiscal impacts are first

presented to the City of Lompoc's General Fund followed by the projected recurring revenues to the

City's Special Gas Tax Fund. Fiscal impacts are shown in constant 2014 dollars with no adjustment

for possible future inflation of either revenues or costs.

3.1 City General Fund

Fiscal impacts of the Summit View Homes project are projected for day one of annexation without

any development on the project site and for buildout of the project's residential units, parks and open

space. Based on information from the City, public road segments that border the project on Purisima

Road and Harris Grade Road will be annexed along with the project. These off-site public roads are

assumed to be maintained by the City.

Day One

As shown in Panel A of Table 3-1, projected recurring revenues of \$2,030 are projected to the City

General Fund upon day one of the annexation of the vacant project site with no project related

improvements. The projected revenues upon annexation include property tax. The City becomes

responsible for maintenance of the segments of Purisima Road and Harris Grade Road bordering the

project upon annexation. Based on discussion with the Assistant Public Works Director/City

Engineer, road maintenance costs would be minimal until development occurs on the project site.

Buildout

A recurring surplus of about \$5,120 is projected to the City General Fund after buildout of the entire

Summit View Homes land uses. This projected surplus after buildout is based on recurring revenues

of \$91,320 and recurring costs of \$86,200, at a revenue-to-cost ratio of 1.06.

As shown in Table 3-1, about eighty percent of the total projected recurring revenues after buildout

of the Summit View Homes project are comprised of property tax (\$24,130), property tax in lieu of

vehicle license fees (\$22,510), administrative service charges/internal services (\$14,750) and

transfers from other funds (\$11,760).

Police protection (\$25,230), street maintenance (\$22,800), fire protection (\$10,960) and general

government (\$9,240) are the largest projected recurring costs, accounting for about eighty percent of

total projected recurring costs for the Summit View Homes project after buildout.

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Summit View Homes Fiscal Impact Analysis City of Lompoc

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Table 3-1 Detailed Projected Recurring Fiscal Impacts ¹ Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

			Percent
Recurring Revenue or Cost Category	Day One ²	Buildout	of Buildout
A. GENERAL FUND			
Annual Recurring Revenues			
Property tax	\$2,030	\$24,130	26.4%
Property tax in lieu of vehicle license fee (VLF) ³	0	22,510	24.6%
Property tax in lieu of sales tax ⁴	0	1,950	2.1%
Off-Site retail sales and use tax	0	5,850	6.4%
Public safety sales tax	0	310	0.3%
Franchise tax and franchise penalties	0	990	1.1%
Property transfer tax - turnover	0	380	0.4%
Motor vehicle license fees	0	70	0.1%
Permits, fine, forfeits and penalties	0	50	0.1%
Current services charges	0	5,130	5.6%
Administrative service charges/internal services	0	14,750	16.2%
Miscellaneous revenues	0	760	0.8%
Transfer from Special Gas Tax Fund ⁵	0	2,680	2.9%
Transfers from other funds	<u>0</u>	<u>11,760</u>	<u>12.9%</u>
Total Recurring Revenues	\$2,030	\$91,320	100.0%
Annual Recurring Costs			
Police services	\$0	\$25,230	29.3%
Fire services	0	10,960	12.7%
Code enforcement	0	140	0.2%
Facilities services and maintenance	0	2,190	2.5%
Planning	0	900	1.0%
Engineering	0	2,610	3.0%
Building inspection	0	220	0.3%
Street maintenance ⁶	0	22,800	26.5%
Urban forestry	0	3,160	3.7%
Recreation	0	1,320	1.5%
Parks ⁷	0	4,680	5.4%
Transfer to Dick Wees Community and Senior Center	0	190	0.2%
Transfer to Traffic Offender Fund	0	140	0.2%
Transfer to Aquatic Center Fund	0	620	0.7%
Transfer to Fleet Fund	0	540	0.6%
Transfer to Library	0	1,170	1.4%
Museum	0	90	0.1%
General government	<u>0</u>	9,240	10.7%
Total Recurring Costs	\$0	\$86,200	100.0%
Net Annual Surplus	\$2,030	\$5,120	
Revenue/Cost Ratio	n/a	1.06	
B. SPECIAL GAS TAX FUND			
State gasoline tax ⁶	\$0	\$190	

Note: 1. Projected recurring impacts are rounded to the nearest tenth.

- 2. Day One assumes the project is annexed into the City before any development occurs on the Project site. Property tax revenues to the City General Fund upon annexation are projected based on the existing land valuation of the project site.
- 3. The State has lowered the VLF rate, which reduces the amount of VLF received by cities. However, the State provides property tax revenues to offset reduced VLF. The property tax in lieu of VLF changes according to the City's change in assessed valuation.
- 4. As of July 1, 2004, the State has reduced the local sales tax allocation by 25%, and used it as security for the State's "Economic Recovery Bonds". The State has replaced this 25% reduction of sales tax with a dollar-for-dollar allocation of local property tax from County ERAF revenues.
- 5. State gasoline taxes are earmarked for transportation related expenditures, including those transferred to the General Fund.

 The projected Special Gas Tax Fund state gasoline tax is net of the gasoline tax transferred to the City General Fund.
- 6. Internal project streets and perimeter landscaping are assumed to be maintained by a homeowners association. City street maintenance costs, including drainage and sidewalk maintenance, are projected for the off-site roads on the perimeter of the project site. Based on discussion with City public works' staff, street maintenance costs are assumed to be minimal on Day One.
- 7. Park maintenance costs for the on-site park are not projected as a General Fund cost and are assumed to be maintained through a homeowners association. However, park costs are projected for the impact of the Project residents on existing City parks.

Source: Stanley R. Hoffman Associates, Inc.

3.2 City Special Gas Tax Fund

As also shown in Table 3-1, recurring state gasoline taxes are projected at \$190 for the Summit View Homes after buildout. The state gasoline revenues projected for the Special Gas Tax Fund (at \$1.50 per capita) are net of the projected gas tax transfers projected to the City General Fund (at \$21.12 per capita).

CHAPTER 4
FISCAL ASSUMPTIONS

This chapter presents the revenue and cost assumptions for the City of Lompoc fiscal analysis for

Summit View Homes. The general City demographic and economic assumptions used for

calculating fiscal factors are first presented. The assumptions for projecting recurring revenues are

then presented followed by the assumptions for projecting recurring costs. Based on discussion with

City administrative staff, the adopted revenues and costs as presented in the City of Lompoc, Biennial

Budget Fiscal Years 2013 - 2015 are evenly divided between the two fiscal years (FY 2013-2014 and

FY 2014-2015) to estimate Fiscal Year 2013-2014 revenues and costs.

4.1 General Assumptions

Fiscal impacts that are not based on valuation or taxable sales are generally projected based on a per

capita, per employee or per service population basis. Some fiscal impacts are projected based on

other factors, such as per lane mile, based on the available data. General fund revenue and cost

factors are estimated by dividing the FY 2013-2014 budget categories by the City's resident

population, employment or total service population where appropriate. Table 4-1 provides the City's

general assumptions for this fiscal analysis.

Population

As shown in Table 4-1, the State Department of Finance (DOF) estimates the City of Lompoc's

January 1, 2014 total population at 43,314. This total City population estimate is used for projecting

certain revenues and costs on a per capita basis, such as State subvened gas taxes. Household

population is estimated at 39,551 and group quarter's population at 3,763.

Housing Units

DOF estimates 14,594 total housing units for the City of Lompoc for January 1, 2014. DOF

estimates that 13,519 units are occupied and 1,075 units are vacant.

Persons per Household

The DOF 2014 average persons per household for Lompoc are estimated at 2.93 based on dividing

the household population estimate of 39,551 by the 13,519 estimated occupied units. However, for

the proposed project, population is projected at the General Plan Update factor of 2.88 persons per

household.

Stanley R. Hoffman Associates, Inc. June 19, 2014

Summit View Homes Fiscal Impact Analysis City of Lompoc

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Table 4-1 City Population, Housing and Employment Assumptions Summit View Homes Fiscal Analysis, City of Lompoc

Assumption	Description
	Population and Housing ¹
39 551	Household population
	Group quarters population
	Total resident population
13,519	Occupied housing units
<u>1,075</u>	Vacant housing units
14,594	Total housing units
2.93	Persons per occupied housing unit (household)
	Employment ²
11,059	Total Employment ²
5,530	Employment at 50% ³
	Estimated Service Population ³
43,314	Total Resident Population
plus	
5,530	Employment at 50% ³
equals	
	Estimated Total Service Population

- Note: 1. Population and housing estimates are from DOF for January 1, 2014.
 - 2. The 2014 total City employment estimate is an interpolation of the 2010 and 2020 employment from the Santa Barbara County Association of Governments *Regional Growth Forecast* for the City.
 - 3. The estimated employment of 11,059 was weighted by 50% based on the assumption that workers spend about half the time in the City as residents, and require less frequent use of City public services.
 - 4. For fiscal factors that are based on population and employment, an estimated service population factor is utilized. The service population represents the total population plus 50% of the employment.

Sources: Stanley R. Hoffman Associates, Inc.

State of California, Department of Finance, *E-5 Population and Housing Estimates for Cities, Counties and the State, January 1, 2011-2014, Sacramento, California*, May 2014
Santa Barbara Council of Governments, *Regional Growth Forecast 2010-2040*, Adopted December 2012

Employment

The total City employment for 2014 is estimated at 11,059 based on an interpolation of the 2010 and

2020 employment estimates from the Santa Barbara County Association of Governments (SBCAG),

Regional Growth Forecast 2010-2040, Adopted December 2012. This estimate is used to calculate

fiscal factors based on employment, such as business license tax revenues.

Service Population

Several revenues and costs are impacted by both population and employment growth, such as

franchise taxes and police costs. Therefore, these fiscal factors are estimated by allocating total

budgeted revenues or costs to both population and employment. For these revenues and costs, the

City employment estimate was weighted at 50 percent to account for workers spending about half the

time of a resident in the City and therefore requiring less frequent use of City public services by

employment versus population. As shown in Table 4-1, an estimated service population of 48,844 is

used to calculate the fiscal factors that apply to both population and employment. This service

population estimate includes the resident population of 43,314 and the estimated weighted

employment of 5,530 (50 percent of the employment estimate of 11,059).

4.2 Revenue Assumptions

The General Fund and Special Gas Tax Fund revenue factors used in preparing the fiscal analysis for

the Summit View Homes project are presented in Table 4-2. The detailed revenues in the City of

Lompoc Biennial Budget, Fiscal Years 2013-2015 do not include revenues for each of the 2013-2014

and 2014-2015 fiscal years. Based on discussion with the Lompoc's City Administrator, the

proposed FY 2013-2015 revenues are evenly divided between Fiscal Years 2013-2014 and 2014-

2015, as shown in Appendix Table B-1. The estimated FY 2013-2014 recurring revenues and

revenue factors for each of the revenue categories in the General Fund are presented in Table 4-2.

These factors are based on the estimated City's Fiscal Year (FY) 2013-14 General Fund Adopted

revenues shown in Appendix Table B-1 and the City's population, employment and service

population estimates presented in Table 4-1.

General Fund

Property Taxes - General Fund. Property tax revenues are projected based on the City's estimated

share of the one percent property tax levy of the estimated assessed valuation for the proposed

development in the Summit View Homes project. The City's share of the one percent property tax is

based on the allocation rate for the tax rate area (TRA) in which the development is located.

Stanley R. Hoffman Associates, Inc. June 19, 2014

Summit View Homes Fiscal Impact Analysis City of Lompoc

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Table 4-2 General Fund and Gas Tax Fund Recurring Revenue Factors Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

Revenue Source 2013-2014 Projection Basis Revenue Projection Factor		Fiscal Year		
Property taxies \$3,475,509 Valuation \$14,06% General Fund allocation of basic 1% levy	Revenue Source	2013-2014	Projection Basis ¹	Revenue Projection Factor
Sales and use tax Sales ta		\$3,475,509	Valuation	
13.4% Use tax (at 13.4% of sales tax	Property tax in Lieu of VLF ²	\$3,071,587	Case Study	\$1,312 per \$1,000,000 of assessed value
Public safety sales tax Public safety sales tax \$105,446 Population = 43,314 Population = 43,314 Population = 48,844 Population = 43,314 Population = 48,844 Population = 43,314 Population = 48,844 Populatio	Property tax In lieu of sales tax ³	\$1,068,593	Case Study	
Franchise tax and franchise penalties Business license tax, penalties and fees Safe, 422 Property transfer tax Safe, 422 Property transfer from and Turnover Sasessed valuation 4% estimated turnover rate Safe, 55, 594, 346 Propulation = 43,314 Safe, 48, 44 Safe, 48, 49, 41 per service population Safe, 422 Safe, 424 Safe, 48, 49 Safe, 49, 41 Safe, 49, 49 Sa	Sales and use tax	\$3,100,166	Case Study	
Business license tax, penalties and fees \$367,422 Not Projected \$33.22 per employee Property transfer tax \$54,347 Valuation and Turnover \$0.55 per \$1,000 of turnover assessed valuation 4% estimated turnover rate Motor vehicle license fees \$24,966 Population = 43,314 \$0.58 per capita Permits, fines, forfeits and penalties Recurring permits \$3,157 Service Population = 48,844 Population = 43,314 \$0.39 per acpita Population = 48,844 \$0.06 per service population \$0.00 per serv	Public safety sales tax	\$105,446	Population = 43,314	\$2.43 per capita
Property transfer tax \$54,347 Valuation and Turnover \$0.55 per \$1,000 of turnover assessed valuation 4% estimated turnover rate Motor vehicle license fees \$24,966 Population = 43,314 Permits, fines, forfeits and penalties Recurring permits \$3,157 Service Population = 48,844 Population = 43,314 \$0.06 per service population \$0.33 per capita Current services charges \$1,973,823 Service Population = 48,844 Population = 43,314 \$0.33 per capita \$0.34 per service population Administrative service charges/internal services Administrative service charges-library Other Administrative charges/internal services \$5,594,346 Service Population = 48,844 \$1.57 per capita \$11.4.53 per service population Miscellaneous revenue Miscellaneous revenue \$228,833 Service Population = 48,844 \$4.68 per service population Miscellaneous revenue \$27 percent of recurring revenues Transfer from Transient Occupancy Fund Transfer from Transfer from State COPS Grant/Fund 38 Transfer from Other funds \$4,522,457 Service Population = 48,844 \$4,68 per service population \$1.316,283 Not Projected Service Population = 48,844 \$21.12 per capita Not Projected Service Population = 48,844 \$22.62 per capita \$22.62 per capita Fransfer from General Fund Population = 43,314 Popula	Franchise tax and franchise penalties	\$380,265	Service Population = 48,844	\$7.79 per service population
Motor vehicle license fees \$24,966 Population = 43,314 \$0.58 per capita Permits, fines, forfeits and penalties Recurring permits \$3,157 Population = 43,314 \$0.58 per capita Population = 43,314 \$0.58 per capita Service Population = 43,314 \$0.06 per service population \$0.33 per capita Current services charges \$1,973,823 Population = 43,314 \$0.33 per capita Current service charges/internal services Administrative service charges/internal services \$5,594,346 Population = 43,314 \$1.57 per capita Other Administrative charges/internal services \$5,594,346 Population = 48,844 \$114.53 per service population Miscellaneous revenue \$228,833 Population = 48,844 \$1.453 per service population Miscellaneous revenue \$25,87,875 Population = 43,314 \$1.34 per capita Interest earned on investments \$12,942 Percent of recurring revenues Transfer from Transient Occupancy Fund \$1,316,283 Population = 43,314 Not Projected Population = 43,314 Popul	Business license tax, penalties and fees	\$367,422	Not Projected	\$33.22 per employee
Permits, fines, forfeits and penalties Recurring permits Criminal code violations S14,079 Current services charges \$1,973,823 Service Population = 48,844 Population = 48,844 S40.41 per service population S40.42 per capita S40.41 per service population S40.41 per service population S40.42 per capita S40.43 per capita S40.43 per capita S40.46 per service population S40.46 per service population S40.46 per service population S40.46 per service population S40.41 per service population S40.42 per capita S40.42 per capita Not Projected Population = 43,314 Not Projected S40.41 per service population S40.42 per capita Not Projected S40.43 per capita Not Projected S40.44 per service population S40.46 per service population S	Property transfer tax	\$54,347	Valuation and Turnover	assessed valuation
Recurring permits Criminal code violations S14,079 Service Population = 48,844 Population = 43,314 Service Population = 43,314 Service Population = 43,314 Service Population = 48,844 Administrative service charges S1,973,823 Service Population = 48,844 S40.41 per service population S40.41 per service po	Motor vehicle license fees	\$24,966	Population = 43,314	\$0.58 per capita
Administrative service charges/internal services Administrative service charges - library Other Administrative charges/internal services Miscellaneous revenue \$228,833 Service Population = 48,844 \$4.68 per service population \$1.34 per capita n/a not projected Not Projected Transfer from Other funds: Transfer from Gas Tax Fund Transfer from Gas Tax Fund Service Population = 43,314 Not Projected Not Projected Not Projected Not Projected Not Projected Service Population = 48,844 \$21.12 per capita Not Projected Service Population = 48,844 \$21.12 per capita Not Projected Service Population = 43,314 Service Population = 43,314 Service Population = 43,314 Not Projected Not Projected Service Population = 43,314 Service Population =	Recurring permits			
Administrative service charges - library Other Administrative charges / internal services \$5,594,346	Current services charges	\$1,973,823	Service Population = 48,844	\$40.41 per service population
Miscellaneous revenue POST grant Interest earned on investments Transfers from other funds: Transfer from Transient Occupancy Fund Transfer from State COPS Grant/Fund 38 Transfers from other funds Transfers from other funds Transfers from Other funds Transfer from State COPS Grant/Fund 38 Transfer from Other funds Transfer from Other funds Transfer from Other funds Transfer from State COPS Grant/Fund 38 Transfer from Other funds Service Population = 48,844 Population = 43,314 Population = 43,314 Not Projected Population = 43,314 Population = 4	Administrative service charges - library			
Transfers from other funds: Transfer from Transient Occupancy Fund \$1,316,283 Not Projected Population = 43,314 \$21.12 per capita Transfer from State COPS Grant/Fund 38 \$100,000 Not Projected Service Population = 48,844 Service Population = 48,844 Transfer from Other funds \$914,790 Population = 48,844 Service Population = 48,844 Service Population = 43,314 \$22.62 per capita Transfer to General Fund \$914,790 Population = 43,314 \$21.12 per capita Transfer to General Fund \$914,790 Population = 43,314 \$21.12 per capita	Miscellaneous revenue			
Transfer from Transient Occupancy Fund Transfer from Transient Occupancy Fund Transfer from Gas Tax Fund Transfer from State COPS Grant/Fund 38 Transfers from other funds SPECIAL GAS TAX FUND RECURRING REVENUES State gasoline taxes Transfer to General Fund \$1,316,283 \$914,790 \$914,790 \$914,790 \$Population = 43,314 \$21.12 per capita Not Projected \$21.12 per capita Service Population = 43,314 \$22.62 per capita \$21.12 per capita \$21.12 per capita	Interest earned on investments	\$12,942		n/a not projected
State gasoline taxes \$979,978 Population = 43,314 \$22.62 per capita Transfer to General Fund \$914,790 Population = 43,314 \$21.12 per capita	Transfer from Transient Occupancy Fund Transfer from Gas Tax Fund Transfer from State COPS Grant/Fund 38	\$914,790 \$100,000	Population = 43,314 Not Projected	\$21.12 per capita Not Projected
Transfer to General Fund \$914,790 Population = 43,314 \$21.12 per capita equals			Population = 43,314	\$22.62 per capita
·	Transfer to General Fund		Population = 43,314	\$21.12 per capita
	·		Population = 43,314	\$1.50 per capita

Note: 1. For revenue factors that are based on population and employment, the estimated City of Lompoc service population, as shown in Table 4-1, is used to calculate the revenue factor. Service population is estimated at 48,844, which is the total City population estimate of 43,314 plus 5,530 (50 percent of the employment estimate of 11,059).

Sources: Stanley R. Hoffman Associates, Inc.

City of Lompoc, Biennial Budget, Fiscal Years 2013-2015

^{2.} The State has lowered the VLF rate, which reduces the amount of VLF received by counties. However, the State provides property tax revenue to offset the reduced VLF. The property tax in lieu of VLF changes based on the change in the assessed valuation for the City. The change in the VLF per assessed valuation is presented in Appendix Table B-4.

^{3.} The State reduced the local sales tax allocation by 25% on July 1 2004, and used it as security for the State's "Economic Recovery Bonds". The State has replace the 25% reduction of sales tax with a dollar-for-dollar allocation of property tax from County ERAF funds.

Appendix Table B-2 presents the property tax allocations to the funds for the tax rate area (TRA) in which the project is located. Based on discussion with the City Finance Director when preparing previous fiscal analyses for the City and recent annexations, the City General Fund will receive only the current allocation to the County Fire Department upon annexation of the Summit View Homes project. The City General Fund will not receive any allocation from the County General Fund. As shown in Appendix Table B-3, the City will receive about 14.06 percent of the basic one percent property tax levy upon annexation of Summit View Homes.

Property Tax In Lieu of Vehicle License Tax. As part of the State's 2004-2005 budget agreement, the State began to allocate property tax revenues to cities and counties to offset the State reduction of motor vehicle license fees (VLF). These VLF property tax revenues would have gone to schools through the Educational Revenue Augmentation Fund (ERAF). In turn, the State General Fund backfills schools for their lost ERAF money. The VLF amount received is calculated by the State and grows with the change in gross assessed valuation of taxable property in the jurisdiction from the prior year. As shown in Appendix Table B-4, the property tax in lieu of VLF in the City is projected to increase at \$1,312 per million dollars of new assessed valuation (AV). This factor is based on the change in AV and the change in property tax in lieu of VLF in the City over the period from fiscal year 2004-2005 to fiscal year 2013-2014.

Property Tax in Lieu of State Sales Tax. As of July 1, 2004, the State has reduced the local one percent sales tax allocation by 25 percent, and replaced this with a dollar-for-dollar allocation of local property tax from County ERAF funds. Therefore, the Property Tax in Lieu of State Sales Tax is projected based on 25 percent of the estimated sales and use tax generated.

Sales and Use Tax. The City receives one percent of the taxable sales of most goods occurring within City limits. In addition to sales tax revenue, the City receives revenues from use tax, which is levied on shipments into the state and on construction materials for new residential and non-residential development not allocated to a situs location. Use tax is allocated by the State Board of Equalization (BOE) to counties and cities based on each jurisdiction's proportion of countywide and statewide direct taxable sales.

Use tax revenues to Lompoc are estimated at an additional 13.4 percent of point-of-sale sales tax, as shown in Appendix Table B-5. Calendar Year 2013 sales tax data provided by Hinderliter de Llamas and Associates (HdL) estimates that \$476,290 of total sales and use tax were made from levies designated as use tax and the remaining \$3,565,745 of the sales and use tax was point-of-sale, sales

tax. Therefore, use tax revenues to the City of Lompoc are estimated at an additional 13.4 percent of point-of-sale, sales tax.

Public Safety Sales Tax. These revenues are projected at \$2.43 per capita based on FY 2013-2014

revenues of \$105,446 and the City's population estimate of 43,314, as shown in Table 4-2.

Franchise Tax and Franchise Penalties. Based on FY 2013-2014 estimated franchise tax revenues of

\$380,265 and the City's estimated service population of 48,844, franchise tax revenues are projected

at \$7.79 per service population, as shown in Table 4-2.

Business License Tax, Penalties and Fees. These revenues are projected at \$33.22 per employee

based on FY 2013-2014 estimated revenues of \$367,422 and the City's employment estimate of

11,059. Business license tax is not projected, because there are no on-site employment uses in the

Summit View Homes project.

Property Transfer Tax. Sales of real property are taxed by Santa Barbara County at a rate of \$1.10 per

\$1,000 of property value. For property located in the City, property transfer tax is divided equally

between the City and the County, with the City receiving \$0.55 per \$1,000 of transferred property

value.

Based on data from the U.S. Census Bureau, 2008-2012 American Community Survey, residential

development in Lompoc is estimated to change ownership at an average rate of about 4.0 percent per

year (Appendix Table B-6). This assumption is based on the most recent U.S. Census data provided

for the year period from 2000 through 2012.

Motor Vehicle License Fees. These revenues are subvened from the State and are projected at \$0.58

per capita based on estimated FY 2013-2014 recurring revenues of \$24,966 and the City's population

estimate of 43,314, as shown in Table 4-2.

Permits, Fines, Forfeits and Penalties. The following revenues are included in this category.

<u>Recurring Permits.</u> These revenues are projected at \$0.06 per service population based on estimated FY 2013-2014 revenues of \$3,157 and the City service population estimate of 48,844.

Criminal Code Violations. These revenues are projected at \$0.33 per capita based on FY 2013-

2014 revenues of \$14,079 and the City population estimate of 43,314.

Current Service Charges. These recurring revenues include support services for water, wastewater,

sewer, police and fire. Current service charges are projected at \$40.41 per service population based

on FY 2013-2014 revenues of \$1,973,823 and the City's estimated service population of 48,844.

Administrative Service Charges/Internal Services. As shown in Table 4-2, the following revenues are included in this category.

<u>Administrative Service Charges - Library.</u> These revenues are projected at \$1.57 per capita based on estimated FY 2013-2014 revenues of \$68,151 and the City population estimate of 43,314.

Other Administrative Charges/Internal Services. Based on FY 2013-2014 revenues of \$5,594,346 and the City service population estimate of 48,844, these revenues are projected at \$114.53 per service population.

Miscellaneous Revenue. The following revenues are included in this category.

<u>Miscellaneous Revenue.</u> As shown in Table 4-2, these revenues are projected at \$4.68 per service population based on FY 2013-2014 revenues of \$228,833 and the City's service population estimate of 48,844.

<u>POST Grant Revenue.</u> These revenues include State reimbursements from Police Officers Standard Training (P.O.S.T.). POST revenues are projected at \$1.34 per capita based on FY 2013-2014 estimated revenues of \$57,875 and the City's population estimate of 43,314.

Interest Earned on Investments. These revenues are estimated at \$12,942 in the FY 2013-2014 budget. The fiscal analysis does not project interest earned on investments because they represent a very small share of the General Fund's non-interest recurring revenues of \$28.71 million.

Transfers from Other Funds. The following revenues are included in this category.

<u>Transfer From Transient Occupancy Fund.</u> These revenues are not projected because there is no lodging associated with the Summit View Homes project.

<u>Transfer From Gas Tax Fund.</u> These revenues include State gasoline taxes which are earmarked for road related expenditures. Transfers from the Gas Tax Fund to the General Fund are projected at \$21.12 per capita based on FY 2013-2014 revenues of \$914,970 and the City's population estimate of 43,314, as shown in Table 4-2.

<u>Transfers From State COPS Grant/Fund 38.</u> These transfers are not projected because of the uncertainty of this grant as a recurring revenue.

<u>Transfers From Other Funds.</u> Based on FY 2013-2014 revenues of \$4,522,457 and the City's service population estimate of 48,844, these revenues are projected at \$92.59 per service population. These revenues include transfers to the General Fund from the Economic Uncertainty Fund, Local STP Fund, Measure D, Transportation Fund, Measure A Road Repair, Electric Fund, Insurance Retirement Fund and the Traffic Safety Fund.

Special Gas Tax Fund

State Gasoline Tax. State gasoline tax revenues to the Special Gas Tax Fund are projected at \$979,978 or about \$22.62 per capita. However, when the \$914,970 transfer to the General Fund is subtracted, net State gasoline revenues for the Special Gas Tax Fund are \$65,188. Based on these

net revenues of \$65,188 and the City's population estimated of 43,314, State gasoline tax to the Special Gas Tax Fund is projected at \$1.50 per capita.

4.3 Cost Assumptions

The detailed adopted costs in the City of Lompoc *Biennial Budget, Fiscal Years 2013-2015* do not include costs for each of the 2013-2014 and 2014-2015 fiscal years. Based on discussion with the City Administrator and previous fiscal analyses prepared for the City, the adopted Fiscal Year (FY) 2013-2015 costs are evenly divided between fiscal years 2013-2014 and 2014-2015, as shown in Appendix Table B-7. The estimated FY 2013-2014 net recurring costs and cost factors for each of the cost categories in the General Fund are presented in Table 4-3. As with revenue factors, cost factors become assumptions for the fiscal analysis, and are used to project recurring costs generated by the population for the Summit View Homes project.

General Government

General government costs include administration and support of the departmental functions. These are generalized citywide services and can't be directly linked to a specific department or project. General government costs for Lompoc include City Council; City Administrator; City Attorney; City Clerk; Human Resources/Safety; Management Services; City Treasurer; Economic Development and Tourism; and Non-Departmental expenses. General Fund contributions to the library and museum are removed from non-departmental costs and are considered direct departmental costs in the fiscal analysis.

As shown in Panel A of Table 4-4, general government costs are estimated at \$5,561,119 and direct departmental costs (or non-general government) are estimated at \$23,147,239. As shown in Panel B of Table 4-4, the average general government costs are projected at about 24.0 percent of direct non-general government costs. General government costs for the Summit View Homes project are projected at 50 percent of the average cost, or at the marginal rate of 12.0 percent of direct costs. A marginal rate is used because a high proportion of the overhead costs are not assumed to change significantly with the project's new growth.

Police

As shown in Table 4-3, annual police costs are projected \$198.65 per service population based on the estimated FY 2013-2014 Budget police costs of \$9,703,007 and the City's service population estimate of 48,844.

Table 4-3 General Fund Recurring Cost Factors Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

	Fiscal Year			
Cost Category	Net Cost	Adjusted Net Cost	Projection Basis ¹	Cost Projection Factor
General government ²	\$5,561,119		Case Study	24.0% average share General Government costs are of non-general government 12.0% marginal rate at 50% of average rate
Police	\$9,703,007		Service Population = 48,844	\$198.65 per service population
Fire	\$4,216,367		Service Population = 48,844	\$86.32 per service population
Code Enforcement	\$54,863		Service Population = 48,844	\$1.12 per service population
Facilities services and maintenance	\$843,075		Service Population = 48,844	\$17.26 per service population
Planning ³	\$695,595	\$346,968	Service Population = 48,844	\$7.10 per service population
Engineering	\$1,004,765		Service Population = 48,844	\$20.57 per service population
Building inspection ⁴	\$478,170	\$85,343	Service Population = 48,844	\$1.75 per service population
Street Maintenance ⁵	\$1,929,520		Case Study	\$19,000 per lane mile
Urban Forestry	\$1,215,586		Service Population = 48,844	\$24.89 per service population
Recreation	\$449,017		Population = 43,314	\$10.37 per capita
Parks	\$1,594,865		Population = 43,314	\$36.82 per capita
<u>Transfers To Other Funds:</u> Dick Wees Community and Senior Center	\$65,000		Population = 43,314	\$1.50 per capita
Traffic Offender Fund	\$53,055		Service Population = 48,844	\$1.09 per service population
Aquatic Center Fund	\$210,000		Population = 43,314	\$4.85 per capita
Fleet Fund	\$207,150		Service Population = 48,844	\$4.24 per service population
Library	\$398,207		Population = 43,314	\$9.19 per capita
Museum	\$29,000		Population = 43,314	\$0.67 per capita

Note: 1. For cost factors that are based on population and employment, the estimated City of Lompoc service population, as shown in Table 4-1, is used to calculate the cost factor. Service population is estimated at 48,314, which is the total City population estimate of 43,314 plus 5,530 (50 percent of the employment estimate of 11,059).

- 2. The calculation of general government overhead is presented in Table 4-4.
- 3. Planning costs of \$695,595 are adjusted by estimated one-time plan check revenues which are not projected in the fiscal analysis, as shown in Appendix Table B-8.
- 4. Building inspections costs of \$478,170 are adjusted by estimated City Budget revenues for one-time building and other one time permits, as shown in Appendix Table B-8.
- 5. Street maintenance costs are estimated at \$19,000 per lane mile based on discussion with City public works' staff.

Sources: Stanley R. Hoffman Associates, Inc. City of Lompoc, *Biennial Budget, Fiscal Years 2013-2015*

Table 4-4 Calculation of General Government Overhead Rate Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

A. ESTIMATED FISCAL YEAR 2013-2014 1

	Estimated One Year: Fiscal Year 2013-2014 1			
		Net	Net	
	Total	General	Non-General	
General Fund Expenditures	Net Costs	Government	Government	
General Government				
City Council	\$132,976	\$132,976		
City Administrator	408,256	408,256		
City Attorney	542,770	542,770		
City Clerk	189,649	189,649		
Human Resources/Safety	575,559	575,559		
Management Services	2,231,557	2,231,557		
City Treasurer	1,136,408	1,136,408		
Economic Development and Tourism	252,364	252,364		
Non-Departmental ²	91,581	91,581		
Non-General Government				
Police Department	\$9,703,007		\$9,703,007	
Fire Department	4,216,367		4,216,367	
Code Enforcement	54,863		54,863	
Facilities Services and Maintenance	843,075		843,075	
Planning	695,595		695,595	
Engineering	1,004,765		1,004,765	
Building Inspection	478,170		478,170	
Street Maintenance	1,929,520		1,929,520	
Urban Forestry	1,215,586		1,215,586	
Recreation	449,017		449,017	
Parks	1,594,865		1,594,865	
Transfer to Dick DeWees Community & Senior Center	65,000		65,000	
Transfer to Traffic Offender Fund	53,055		53,055	
Transfer to Aquatic Center Operations & Maintenance	210,000		210,000	
Transfer to Fleet Fund	207,150		207,150	
Library	398,207		398,207	
Museum	29,000		29,000	
GRAND TOTAL GENERAL FUND	\$28,708,358	\$5,561,119	\$23,147,239	

Net General Government Costs \$5,561,119

Net Non-General Government Costs \$23,147,239

General Government as a percent of Direct General Fund \$24.0%

General Government Overhead at a Marginal Rate of 50 Percent ³

12.0%

- Note: 1. The City of Lompoc, *Biennial Budget, Fiscal Years 2013-2015* does not include the costs for each of the fiscal years in the two-year period. The two-year costs are presented in Appendix Table B-7. Based on discussion with the City Administrator and the previous fiscal analyses prepared for the City, the proposed costs for Fiscal Years 2013-2015 are evenly divided between fiscal year 2013-2014 and fiscal year 2014-2015. The estimated fiscal year 2013-2014 are presented in this table.
 - Library costs and museum costs are treated as departmental costs in the fiscal analysis and are removed from the total non-departmental costs.
 - General government overhead costs will not increase on a one-for-one basis as a result of the Summit View Homes project.
 The fiscal analysis assumes general government overhead costs increase at an estimated marginal rate of 50 percent of the estimated current general government overhead rate.

Sources: Stanley R. Hoffman Associates, Inc.

City of Lompoc, Biennial Budget, Fiscal Years 2013-2015

Fire

As shown in Table 4-3, based on the City's FY 2013-2014 fire budget of \$4,216,367 and the

estimated City service population of 48,844, annual fire protection costs are projected at \$86.32 per

service population.

Code Enforcement

As shown in Table 4-3, code enforcement costs are estimated at \$1.12 per service population based

on FY 2013-2014 costs of \$54,863 and the City service population estimate of 48,844.

Facilities Services and Maintenance

These costs are estimated at \$17.26 per service population based on FY 2013-2014 facilities services

and maintenance costs of \$843,075 and the City service population estimate of 48,844.

Planning

Based on FY 2013-2014 net planning costs of \$346,968 and the City service population estimate of

48,844, planning costs are estimated at \$7.10 per service population. As shown in Panel A of

Appendix Table B-8, the total General Fund planning costs of \$695,595 are partially offset by one-

time plan check fees of \$348,628.

Engineering

As shown in Table 4-3, engineering costs are estimated at \$20.57 per service population based on FY

2013-2014 engineering costs of \$1,004,765 and the City service population estimate of 48,844.

Building Inspection

Based on FY 2013-2014 net building inspection costs of \$85,343 and the City service population

estimate of 48,844, these costs are estimated at \$1.75 per service population. As shown in Panel B

of Appendix Table B-8, the total General Fund building inspection costs of \$478,170 are partially

offset by building and other one-time permit revenues of \$392,828.

Street Maintenance

Street maintenance costs for the public road segments that border the project on Purisima Road and

Harris Grade Road that will be annexed along with the project are projected at \$19,000 per lane mile

based on discussion with the City Engineer. This cost factor represents the current average street

maintenance expenditures per City lane mile. The City Engineer estimates that road maintenance

costs would be minimal until development occurs on the project site and adjacent road and drainage

improvements are made.

Urban Forestry

Annual costs for citywide urban forestry (tree and citywide landscaping) are estimated at \$24.89 per

service population based on annual FY 2013-2014 urban forestry costs of \$1,215,586 and the City's

service population estimate of 48,844, as shown in Table 4-3.

Recreation

Recreation costs are estimated at \$10.37 per capita based on FY 2013-2014 recreation costs of

\$449,017 and the City population estimate of 43,314.

Parks

Park costs are not projected for the Summit View Homes on-site park which will be maintained by a

homeowners association. The impact of the future residents of the Summit View Home project on

other City parks is projected at \$36.82 per capita based on the FY 2013-2014 park budget of

\$1,594,865 and the City's population estimate of 43,314.

Transfers to Other Funds

As shown in Table 4-3, the following costs are included in this category:

Dick Wees Community and Senior Center. Based on the FY 2013-2014 transfers of \$65,000 and the

City's estimated population of 43,314, these costs are projected at \$1.50 per capita.

Traffic Offender Fund. These transfers from the General Fund represent partial funding of expenses

for one motorcycle officer. These transfers are projected at \$1.09 per service population based on the

FY 2013-2014 transfer amount of \$53,055 and the City's service population estimate of 48,844, as

shown in Table 4-3.

Aquatics Center Fund. Based on FY 2013-2014 transfers of \$210,000 and the City's population

estimate of 43,314, these costs are projected at \$4.85 per capita.

Fleet Fund. These transfers are projected at \$4.24 per service population based on the FY 2013-2014

transfer amount of 207,150 and the City's service population estimate of 48,844, as shown in Table

4-3.

Library

Library costs to the General Fund are estimated at \$9.19 per capita based on the General Fund FY

2013-2014 contribution of \$398,207 to the Lompoc Public Library System and the City population

estimate of 43,314.

Museum

Based on the General Fund FY 2013-2014 contribution of \$29,000 to the Museum Association for operation of the City Museum and the City's estimated population of 43,314, these costs are projected at \$0.67 per capita.

APPENDIX A SUPPORTING MARKET ASSUMPTIONS TABLES

Table A-1 Estimated Average Value per Unit Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

Plan	Unit Size	Total	Average	Total
Number	(Square Feet)	Units	Price	Valuation
1 2 3	1,870 2,400 2,860	12	\$360,000 \$390,000 \$420,000	\$4,680,000

Average Value per Unit

\$390,000

Note: 1. The average value per unit is based on information from West Coast Housing Partners.

Sources: Stanley R. Hoffman Associates, Inc.

West Coast Housing Partners, LLC, June 2014

Table A-2 Estimated 2012 Taxable Retail Sales per Capita Summit View Homes Fiscal Analysis, City of Lompoc

A. Taxable Retail Sales Breakdown: 2012 (In thousands of dollars)

Retail Category	Lompoc	Buelton	Guadalupe	Santa Maria	Solvang	Total Area
Netali Category	Lompoc	Bueiton	Guadalupe	Iviai ia	Joivang	Aica
Motor Vehicle and Parts Dealers	\$52,748	n/a	n/a	\$260,194	no	\$312,941
Home Furnishings and Appliance Stores	7,038	n/a	n/a	42,048	na	49,086
Bldg. Matrl. and Garden Equip. and Supplies	n/a	n/a	n/a	128,821	na	128,821
Food and Beverage Stores	46,504	n/a	n/a	84,180	na	130,684
Gasoline Stations	49,936	n/a	n/a	155,712	na	205,647
Clothing and Clothing Accessories Stores	11,907	n/a	n/a	46,175	na	58,082
General Merchandise Stores	n/a	n/a	n/a	225,947	na	225,947
Food Services and Drinking Places	40,923	n/a	n/a	130,818	na	171,740
Other Retail Group	89,387	<u>n/a</u>	<u>n/a</u>	77,322	<u>na</u>	166,709
Total Taxable Retail Sales	\$298,441	\$128,336	\$13,991	\$1,151,216	\$75,343	\$1,667,327

B. 2013 Population

				Santa		Total
	Lompoc	Buelton	Guadalupe	Maria	Solvang	Area
January 1, 2013 Population	42,730	4,863	7,100	100,306	5,292	160,291

C. Per Capita Taxable Retail Sales Breakdown

				Santa		Total
Retail Category	Lompoc	Buelton	Guadalupe	Maria	Solvang	Area
Motor Vehicle and Parts Dealers	\$1,234	n/a	n/a	\$2,594	n/a	n/a
Home Furnishings and Appliance Stores	165	n/a	n/a	419	n/a	n/a
Bldg. Matrl. and Garden Equip. and Supplies	n/a	n/a	n/a	1,284	n/a	n/a
Food and Beverage Stores	1,088	n/a	n/a	839	n/a	n/a
Gasoline Stations	1,169	n/a	n/a	1,552	n/a	n/a
Clothing and Clothing Accessories Stores	279	n/a	n/a	460	n/a	n/a
General Merchandise Stores	n/a	n/a	n/a	2,253	n/a	n/a
Food Services and Drinking Places	958	n/a	n/a	1,304	n/a	n/a
Other Retail Group	2,092	n/a	<u>n/a</u>	<u>771</u>	n/a	<u>n/a</u>
Total Taxable Retail Sales per Capita	\$6,984	\$26,390	\$1,971	\$11,477	\$14,237	\$10,402

$\hbox{ D. Relative Strength of Retail Taxable Sales in Lompoc } \\$

	Lompoc's Per Capita Retail Taxable Sales Share of: Santa Total				
Total Retail	Buelton	Guadalupe	Maria	Solvang	Area
Total	0.26	3.54	0.61	0.49	0.67

Sources: Stanley R. Hoffman Associates, Inc.

California State Board of Equalization, *Taxable Sales in California (Sales and Use Tax), During 2012*State of California, Department of Finance, *E-5 Population and Housing Estimates for Cities, Counties and the State, January 1, 2011 -2013, Sacramento, California*, May 2013

APPENDIX B SUPPORTING FISCAL TABLES

Table B-1 **General Fund Adopted Revenues Summit View Homes Fiscal Analysis, City of Lompoc**

(In Constant 2014 Dollars)

Adopted Biennial Budget Allocation of Estima			of Estimated One	Year Revenues	2013-2014	
	Proposed	Estimated	One-Time			Total
	Two Years:	One Year	Permits, Fees		Recurring	FY 2013-2014
Revenue Category	2013-2015 ¹	2013-2014 ¹	and Grants	Transfers In	Revenues	Revenues
<u>Taxes</u>						
Property Taxes	\$6,951,018	\$3,475,509			\$3,475,509	\$3,475,509
Property Tax - In Lieu of VLF	6,143,174	3,071,587			3,071,587	3,071,587
Property Tax in Lieu of Sales Tax	2,137,185	1,068,593			1,068,593	1,068,593
Sales & Use Taxes	6,200,332	3,100,166			3,100,166	3,100,166
Public Safety Sales Tax	210,891	105,446			105,446	105,446
Franchise Tax	735,102	367,551			367,551	367,551
Business License Tax Property Transfer Tax	653,494 108,694	326,747 54,347			326,747 <u>54,347</u>	326,747 <u>54,347</u>
Subtotal	\$23,139,890	\$11,569,945			\$11,569,945	\$11,569,945
Licenses and Permits	Ψ23, 133,030	ψ11,503,545			ψ11,503,5 4 5	ψ11,509,9 4 0
Building and Other One-Time Permits	\$561,682	\$280,841	\$280,841		\$0	\$280,841
Recurring Permits	6,314	3,157			3,157	3,157
Subtotal	\$567,996	\$283,998	\$280,841		\$3,157	\$283,998
Fines, Forfeits & Penalties						
Business Tax Penalties	\$13,594	\$6,797			\$6,797	\$6,797
Franchise Penalties	25,428	12,714			12,714	12,714
Criminal Code Violations	<u>28,158</u>	14,079			14,079	14,079
Subtotal	\$67,180	\$33,590			\$33,590	\$33,590
Investment & Property Revenues						
Interest Income	\$25,884	\$12,942	400.040		\$12,942	\$12,942
Other Investment & Property Revenues	245,223	122,612	122,612		642.042	122,612
Subtotal Revenues from Other Agencies	\$271,107	\$135,554	\$122,612		\$12,942	\$135,554
Motor Vehicle License Fees	\$49,932	\$24,966			\$24,966	\$24,966
POST Grant	115,750	\$57,875	0		57,875	57,875
Other Non-Recurring Revenues	2,353,734	1,176,867	\$1,176,867		0,075	1,176,867
Subtotal	\$2,519,416	\$1,259,708	\$1,176,867		\$82,841	\$1,259,708
Current Service Charges	7=,0.0,0	7.,,	<i>p</i> .,		7-2-,	¥1,200,100
Recurring Charges and Fees	\$13,255	\$6,628			\$6,628	\$6,628
Business Tax Application & Renewal Fees	67,755	33,878			33,878	33,878
Water, Wastewater, Sewer Support Services	3,167,614	1,583,807			1,583,807	1,583,807
General Plan and Plan Checking Fees	697,255	348,628			0	348,628
Building Permits and One-Time Fees	223,973	111,987	111,987		0	111,987
Police Services	614,968	307,484			307,484	307,484
Parking Lot Maintenance Reimbursement	480	240	240		0	240
Fire Services	151,808	75,904	£400.054		75,904	75,904
Subtotal Charges/Internal Services	\$4,937,108	\$2,468,554	\$460,854		\$2,007,700	\$2,468,554
Administrative Service Charges	\$10,682,498	\$5,341,249			\$5,341,249	\$5,341,249
Administrative Service Charge - Library	136,302	68,151			68,151	68,151
Internal Services	506,194	253,097			253,097	253,097
Subtotal	\$11,324,994	\$5,662,497	\$0		\$5,662,497	\$5,662,497
Other Revenue	, ,- ,	, , , , ,	, ,		, , , , , ,	, , , , , ,
Miscellaneous Revenue	\$457,666	\$228,833			\$228,833	\$228,833
Proceeds from Lease Purchase	414,299	207,150	207,150		0	207,150
Contributions to Police and Fire	10,000	5,000	5,000		0	5,000
Reimbursement from OPEB Trust	<u>0</u>	0	<u>0</u>		<u>0</u>	<u>0</u>
Subtotal	\$881,965	\$440,983	\$212,150		\$228,833	\$440,983
Transfers from Other Funds	0=000				•	
From Economic Uncertainty Fund	\$5,000	\$2,500		\$2,500	\$0	\$2,500
From Local STP Fund From Transportation Improvement Fund	344,000	172,000		172,000	0	172,000 0
From Measure D	504,435	252,218		252,218	0	252,218
From Gas Tax Fund	1.829.580	252,218 914,790		252,218 914,790	0	252,218 914.790
From Transportation	1,661,856	830,928		830,928	0	830,928
From Measure A Road Repair and Transport	1,895,565	947,783		947,783	0	947,783
From State COPS Grant/Fund 38	200,000	100,000		100,000	Ő	100,000
From 1 Time Money	275,038	137,519		137,519	0	137,519
From Electric Fund	4,024,266	2,012,133		2,012,133	0	2,012,133
From Insurance Fund	0	0		0	0	0
From Insurance Retire Payouts	148,754	74,377		74,377	0	74,377
From Traffic Safety Fund	186,000	93,000		93,000	0	93,000
From Transient Occupancy Fund	2,632,565	1,316,283		1,316,283	0	1,316,283
Subtotal	\$13,707,059	\$6,853,530	\$0	\$6,853,530	\$0	\$6,853,530
TOTAL GENERAL FUND	\$57,416,715	\$28,708,358	\$2,253,323	\$6,853,530	\$19,601,505	\$28,708,358
TOTAL GENERAL FUND	φ51,410,715	φ <u>2</u> 0,700,338	φ2,233,323	φυ,ουυ,υ30	φ ι σ, ου ι , ου 5	φ20,700,338

Note: 1. The City of Lompoc, Biennial Budget, Fiscal Years 2013-2015 does not include the revenues for each of the fiscal years in the two-year period. Based on discussion with the City Administrator and the previous fiscal analyses prepared for the City, the adopted revenues for Fiscal Years 2013-2015 are evenly divided between Fiscal Year 2013-2014 and Fiscal Year 2014-2015.

Sources: Stanley R. Hoffman Associates, Inc. City of Lompoc, *Biennial Budget, Fiscal Years* 2013-2015

Table B-2
Property Tax Allocation Rates: TRA 72-040
Summit View Homes Fiscal Analysis, City of Lompoc

Fund	TRA 72-040
County General Fund County Service Area Number 32 Santa Barbara County Fire Protection District Santa Barbara County Flood Control/Water Cons. District MT Lompoc Valley Flood Zone 2 Santa Barbara County Water Agency Lompoc Cemetery District Lompoc Hospital District Santa Barbara Coastal Vector Control District Cachuma Resource Conservation District Santa Ynez River Water Conservation District - General Lompoc Unified School District - General A Hancock Joint Community College District - General County School Service Fund Educational Revenue Augmentation Fund (ERAF)	0.2347 0.0000 0.1406 0.0032 0.0101 0.0041 0.0079 0.0197 0.0002 0.0009 0.032 0.3449 0.0621 0.0430 <u>0.1254</u> 1.0000

Sources: Stanley R. Hoffman Associates, Inc.

Santa Barbara County Auditor Controller, Allocated Property Tax, 2012-13, TRA 72-040

Table B-3
Property Tax Allocation Rates Prior To and Upon Annexation
Summit View Homes Fiscal Analysis, City of Lompoc

	Tax Rate Area Allocations ¹					
	Prior to Annexation	tion Upon Annexation				
	Santa Barbara	Santa Barbara	City			
Property Tax Recipient	County	County	of Lompoc			
County Fire Protection District	0.1406	0.0000	0.1406			

Note: 1. Tax rate allocations are adjusted for the shift to the Education Realignment Augmentation Fund (ERAF).

2. Based on the recent property tax agreements between the City and the County, it is assumed that the City General Fund will receive the entire estimated current allocation of 14.06 percent to the County Fire Protection District upon annexation of the proposed project to the City.

Sources: Stanley R. Hoffman Associates, Inc.

City of Lompoc, Finance Department

Table B-4 Estimated Property Tax in Lieu of Vehicle License Fees (VLF) Factor Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

	Fiscal	Year	
Category	2004-2005	2013-2014	Change
A. Nominal Dollars In Lieu Property Tax - Vehicle License Fee (VLF) Assessed Valuation (AV) VLF Increase divided by AV VLF Increase per \$1,000,000 increase in AV	\$2,401,588 \$1,829,902,153	\$3,071,587 \$2,340,411,288	\$669,999 \$510,509,135 0.001312 \$1,312
B. Consumer Price Index (January 2005 and 2013)	195.40	239.86	1.23
C. In Constant 2012 Dollars In Lieu Property Tax - VLF Assessed Valuation (AV) VLF Increase divided by AV VLF Increase per \$1,000,000 increase in AV	\$2,947,992 \$2,246,237,670	\$3,071,587 \$2,340,411,288	\$123,595 \$94,173,618 0.001312 \$1,312

Sources: Stanley R. Hoffman Associates, Inc.

State Controller's Office, Division of Accounting and Reporting, Revenue and Taxation Code Section 97.70©1(B)(i) Vehicle License Fee Adjustment Amounts, 2004/2005

State Controller's Office, Cities Annual Report, April 23, 2014

Bureau of Labor Statistics (BLS), Consumer Price Index-All Urban Customers, Los Angeles-Riverside-Orange County, CA, Annual CPI, June 2014

Table B-5
Calculation of Use Tax Factor
Summit View Homes Fiscal Analysis, City of Lompoc

	City of Lompoc		Amount
Use Tax County Pool State Pool	Total Use Tax	divided by	\$474,056 <u>2,234</u> \$476,290
Point-of Sale Sales T	<u>ax</u>		\$3,565,745
Use Tax Rate ¹		equals	13.4%

Note: 1. The use tax rate is the County Pool plus the State Pool divided by point-of-sale taxable sales tax.

Source: The HdL Companies, Sales Tax Allocation Totals, Calendar Year 2013

Table B-6
Estimated Annual Residential Turnover
Summit View Homes Fiscal Analysis, City of Lompoc

City of Lompoc	Owner Occupied Housing Units	Percent of Total	
A. Year Moved In Moved in 2010 to 2012 Moved in 2000 to 2009 Subtotal 2000 to 2012	377 <u>2,291</u> 2,668	6.0% <u>36.4%</u> 42.4%	
Moved in 1990 to 1999 Moved in 1980 to 1989 Moved in 1970 to 1979 Moved in 1969 or earlier Total Occupied Units	1,421 963 636 <u>607</u> 6,295	22.6% 15.3% 10.1% <u>9.6%</u> 100.0%	
B. Annual Turnover Rate, 2000-2012 Year Moved in 2000 to 2012 Occupied Units divided	2,668		
Number of Years equal Number of Turnover Units per Year divided	12 als 222		
Total Occupied Units equa Annual Turnover Rate, 2000-2012	6,295		

Sources: Stanley R. Hoffman Associates, Inc.

U.S. Census Bureau, 2008-2012 American Community Survey (ACS), 5-Year Estimates

Table B-7 General Fund Adopted Expenditures Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

A. ESTIMATED FISCAL YEAR 2013-2014 1

	Estimated On	Estimated One Year: Fiscal Year 2013-2014 1			
General Fund Expenditures	Total Net Costs	Net General Government	Net Non-General Government		
General Government					
City Council	\$132,976	\$132,976			
City Administrator	408,256	408,256			
City Attorney	542,770	542,770			
City Clerk	189,649	189,649			
Human Resources/Safety	575,559	575,559			
Management Services	2,231,557	2,231,557			
City Treasurer	1,136,408	1,136,408			
Economic Development and Tourism	252,364	252,364			
Non-Departmental ²	91,581	91,581			
Non-General Government					
Police Department	\$9,703,007		\$9,703,007		
Fire Department	4,216,367		4,216,367		
Code Enforcement	54,863		54,863		
Facilities Services and Maintenance	843,075		843,075		
Planning	695,595		695,595		
Engineering	1,004,765		1,004,765		
Building Inspection	478,170		478,170		
Street Maintenance	1,929,520		1,929,520		
Urban Forestry	1,215,586		1,215,586		
Recreation	449,017		449,017		
Parks	1,594,865		1,594,865		
Transfer to Dick DeWees Community & Senior Center	65,000		65,000		
Transfer to Traffic Offender Fund	53,055		53,055		
Transfer to Aquatic Center Operations & Maintenance	210,000		210,000		
Transfer to Fleet Fund	207,150		207,150		
Library	398,207		398,207		
Museum	29,000		29,000		
GRAND TOTAL GENERAL FUND	\$28,708,358	\$5,561,119	\$23,147,239		

B. CALCULATION OF GENERAL GOVERNMENT COSTS

Net General Government Costs		\$5,561,119
Net Non-General Government Costs	divided by	\$23,147,239
General Government as a percent of Direct General Fund	equals	24.0%
General Government Overhead at a Marginal Rate of 50 Percent ³		12.0%

- Note: 1. The City of Lompoc, *Biennial Budget, Fiscal Years 2013-2015* does not include the costs for each of the fiscal years in the two-year period. The two-year costs are presented in Appendix Table B-7. Based on discussion with the City Administrator and the previous fiscal analyses prepared for the City, the adopted net costs for Fiscal Years 2013-2015 are evenly divided between fiscal year 2013-2014 and fiscal year 2014-2015. The estimated fiscal year 2013-2014 net costs are presented in this table.
 - 2. Library costs and museum costs are treated as departmental costs in the fiscal analysis and are removed from the total non-departmental costs.
 - General government overhead costs will not increase on a one-for-one basis as a result of the Summit View Homes project.
 The fiscal analysis assumes general government overhead costs increase at an estimated marginal rate of 50 percent of the estimated current general government overhead rate.

Sources: Stanley R. Hoffman Associates, Inc.

City of Lompoc, Biennial Budget, Fiscal Years 2013-2015

Table B-8 General Fund Net Planning and Building Inspection Cost Factors ¹ Summit View Homes Fiscal Analysis, City of Lompoc

(In Constant 2014 Dollars)

Category	Amount		
A. NET PLANNING COSTS			
Total General Fund Planning Costs		\$695,595	
3	minus	, ,	
Plan Check Fees		\$348,628	
	equals		
Recurring General Fund Net Planning Costs	divided by	\$346,968	
Service Population	divided by	48,844	
dervice i opulation	eguals	40,044	
Net Recurring Planning Cost Factor per Service Population	1	\$7.10	
B. NET BUILDING INSPECTION COSTS			
Total General Fund Building Inspection Costs		\$478,170	
	minus		
Building and Other One-Time Permits		\$392,828	
Pagurring Congrel Fund Not Building Inspection Costs	equals	COE 242	
Recurring General Fund Net Building Inspection Costs	divided by	\$85,343	
Service Population	arriada by	48,844	
	equals	,	
Net Recurring Building Inspection Cost Factor per Service Population		\$1.75	

Note: 1. Costs are net costs, and assume that fees from building and planning will offset a portion of costs.

Sources: Stanley R. Hoffman Associates, Inc.

City of Lompoc, Biennial Budget, Fiscal Years 2013-2015

APPENDIX C PROJECT REFERENCES

City of Lompoc

Patrick Wiemiller, City Administrator, 805-875-8203 Lucille Breese, Planning Manager, 805-875-8273 Brad Wilke, Management Services Director, 805-875-8271 Kurt Latipow, Fire Chief, 805-736-4513 Michael Luther, Assistant Public Works Director/City Engineer, 805-875-8272

Hinderliter de Llamas and Associates

hdlcompanies.com

Orosz Engineering Group, Inc.

Stephen Orosz, Principal, 805-680-1586

Penfield & Smith

Geremy Salts, Principal Engineer, 805-963-9532, ext. 340

Rincon Consultants, Inc.

Richard Daulton, Principal, 805-547-0900, ext. 111 Rob Fitzroy, Project Manager, 805-547-0900, ext. 106

Santa Barbara County Executive Office

Dennis Bozanich, Assistant to the Chief Executive Officer, 805-568-3400

Santa Barbara County Assessor and Auditor Controller

www.countyofsb.org

Santa Barbara County Association of Governments

www.sbcag.org

Santa Barbara County Local Agency Formation Commission

Bob Braitman, Executive Director, 805-568-3391

Urban Planning Concepts, Inc.

Frances Romero, Senior Planner, 805-875-8271

West Coast Housing Partners, LLC

R. W. "Whitt" Hollis, Jr., Vice President – Land Acquisition, 805-409-0220

LAFCO 14-1

RESOLUTION OF THE SANTA BARBARA LOCAL AGENCY FORMATIONCOMMISSION MAKING DETERMINATIONS AND APPROVING SPHERE OF INFLUENCE REVISIONS AND THE SUMMIT VIEW HOMES REORGANIZATION INCLUDING ANNEXATION TO THE CITY OF LOMPOC AND THE MISSION HILLS COMMUNITY SERVICES DISCTRICT, AND DETACHMENT FROM COUNTY SERVICE AREA 32, THE SANTA BARBARA COUNTY FIRE DEPARTMENT AND THE MOSQUITO AND VECTOR CONTROL MANAGEMENT DISTRICT OF SANTA BARBARA COUNTY

WHEREAS, the above-referenced proposal has been filed with the Executive Officer of the Santa Barbara Local Agency Formation Commission pursuant to the Cortese-Knox-Hertzberg Local Government Reorganization Act (Section 56000 et seq. of the Government Code); and

WHEREAS, at the times and in the manner required by law the Executive Officer has given notice of the Commission's consideration of the proposal; and

WHEREAS, the Commission heard, discussed and considered all oral and written testimony related to the proposal including, but not limited to, the Executive Officer's report and recommendation, the environmental document or determination, existing Spheres of Influence and applicable General and Specific Plans; and

WHEREAS, the Local Agency Formation Commission finds the proposal to be in the best interests of the affected area and the total organization of local governmental agencies within Santa Barbara County.

NOW, THEREFORE, BE IT RESOLVED DETERMINED AND ORDERED by the Local Agency Formation Commission of Santa Barbara County as follows:

- a) Find that the Commission's actions are within the scope of the Environmental Impact Report (State Clearinghouse No. 2012071088) ("EIR") prepared by the lead agency City of Lompoc and available at LAFCO's Santa Barbara office and at www.sblafco.org and certified by the City on May 21, 2013, and that the Commission has reviewed and considered that EIR and the environmental effects of the Project as shown in the EIR prior to approving these actions.
- b) Approve the proposal, known as the Summit View Homes Reorganization: Annexation to the City of Lompoc and the Mission Hills Community Services District, and Detachment from the Santa Barbara County Fire Protection District

and the Mosquito and Vector Management District of Santa Barbara County, and associated sphere of influence revisions, subject to the following terms and conditions:

- c) That the proposal boundaries be amended to include of Harris Grade Road from the intersection of Harris Grade Road, northwesterly to and including the intersection of Harris Grade Road and Onstott Road.
- d) That the proposal boundaries be amended to include Purisima Road from the intersection of Harris Grade Road and Purisima Road, easterly up to a point approximately 600 feet east of the intersection of Encanto Street and Purisima Road, to a point that aligns approximately with the easterly City limit of the south side of Purisima Road.
- e) That the proposal be amended to detach the reorganization territory from County Service Area No 32.
- f) The territory shall be liable for existing bonded indebtedness of the City of Lompoc and the Mission Hills Community Services District.
- g) The territory shall be liable for any existing or authorized taxes, charges, fees or assessments comparable to properties presently within the City of Lompoc and the Mission Hills Community Services District.
- h) Find the subject territory is uninhabited, all affected landowners have given written consent and the annexing agency has given written consent to the waiver of conducting authority proceedings.
- i) Waive conducting authority proceedings and direct the staff to complete the proceeding

This resolution was adopted on January 7, 2016	, and is effective on the date	signed by the
Chair.		

		1	•	,		0	-
	Chair.						
AYES	:						
NOES	:						

Santa Barbara LAFCO LAFCO 14-1

ABSTAINS:	
Dated:	
	Chair
	Santa Barbara Local Agency
	Formation Commission
ATTEST	
Jacquelyne Alexander, Clerk	
Santa Barbara Local Agency Forma	ation Commission